



# MONTHLY STATS



# SOUTHEAST REGION RANKINGS

## Top 20 Individual Agents Rockin' The Region GCI\*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Tim Abney	Atlanta - North Forsyth	11	Jamie Simpson	Atlanta - Roswell
2	Jenny Adcox	Nashville - Spring Hill	12	Bedros Bozdogan	Knoxville-West
3	J B Bader	North Forsyth	13	Greg Kodesh	Atlanta - In Town
4	Tiffiney Graham	Columbus, GA	14	Jeremy Parker	Chattanooga - Downtown
5	Jessica Ye	Huntsville	15	Angie Shape	Atlanta - Cherokee
6	Nick Montgomery	Atlanta - Metro East	16	Lakshmi Thirunavu	Atlanta - North Fulton
7	Linda Ann Green	Huntsville	17	Donna Terry	Tuscaloosa
8	Chris Canary	Nashville - Murfreesboro	18	Shelley Shope	Atlanta - Hall County
9	Brian Smith	Atlanta - North Fulton	19	Dan Fowler	Atlanta - East Cobb
10	Kelly Rosen	Atlanta - South Forsyth	19	Matt Judy	Atlanta - East Cobb

## Teams Topping The Charts GCI\*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	Derek Maples Team	Knoxville-West	6	The Rob Smith Team	Atlanta - In Town
2	Team Dorn	Auburn	7	Roberts Real Estate Group	Atlanta - Sandy Springs
3	Esther Chong Realty Group	Atlanta - Sugarloaf	8	Matt Sargent Homes	Nashville - Mt. Juliet
4	Armstrong Real Estate	Nashville - Hendersonville	9	The Gray Door Group, LLC	Atlanta - Roswell
5	The Discover a Home Team	Atlanta - Sugarloaf	10	The Natasha Okonski Team	Birmingham - Trussville

## Groups Topping The Charts GCI\*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	Alice Maxwell Real Estate, LLC	Tuscaloosa	6	Anna K Intown	Atlanta - In Town
2	The Gray Group	Tuscaloosa	7	The Huffaker Group	Nashville - Mt. Juliet
3	Kelly+Co	Atlanta - East Cobb	8	Luxury Homes International	Nashville - Franklin
4	Kellerhals Team	Chattanooga - Downtown	9	EmpowerHome Team Atlanta LLC	Atlanta - Sandy Springs
5	The Mountain Life Team	Atlanta - Cherokee	10	Janice Overbeck Team	Atlanta - East Cobb

**\*From September KWRI Reports for the Month of September\***

\*In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.\*

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# SOUTHEAST REGION RANKINGS

## Top Market Centers - Gross Agents - September

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta - Stockbridge	Les Lane	21	6	Atlanta - Peachtree Road	Dori Hicks	14
2	Atlanta - North Fulton	Loredana Ghete	20	6	Atlanta - Sugarloaf	Chad & Dominai Reeves	14
3	Atlanta - Midtown	Lee Collins	17	7	Southeast Alabama	Jessica Whitehead	13
4	Atlanta - West Cobb	Matt Pitts	16	8	Atlanta - Sandy Springs	John Mark Woodard	12
5	Nashville - Franklin	Jason Huck	15	8	Chattanooga - Downtown	Nathan Brown & Hope Brazzell	12
				8	Nashville - Spring Hill	Jaime Westman	12

## Top Market Centers - Net Agents - September

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Atlanta - Midtown	Lee Collins	13	6	Chattanooga - Downtown	Nathan Brown & Hope Brazzell	6
2	Nashville - Spring Hill	Jaime Westman	11	6	Atlanta - Cherokee	Brandy Black	6
3	Nashville - Franklin	Jason Huck	10	6	Farragut/Hardin Valley	Erin Cooper	6
3	Southeast Alabama	Jessica Whitehead	10	7	Atlanta - North Fulton	Loredana Ghete	5
4	Atlanta - Stockbridge	Les Lane	8	7	Augusta	Sheri Murphy	5
5	Atlanta - West Cobb	Matt Pitts	7	7	Atlanta - North Forsyth	Tim Hopkins	5

## Top Market Centers - Gross Agents - YTD

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta - North Fulton	Loredana Ghete	185	6	Georgia Communities	LeAnne Weathers	118
2	Atlanta - Sugarloaf	Chad & Dominai Reeves	160	7	Atlanta - Midtown	Lee Collins	116
3	Nashville - Franklin	Jason Huck	151	8	Atlanta - Chattahoochee North	Mike Moulder	110
4	Atlanta - West Cobb	Matt Pitts	133	9	Atlanta - Sandy Springs	John Mark Woodard	109
5	Atlanta - Stockbridge	Les Lane	128	10	Savannah	John Sherrod	103
				10	Atlanta - Roswell	Robin Lemon	103

## Top Market Centers - Net Agents - YTD

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Georgia Communities	LeAnne Weathers	104	6	Atlanta - South Forsyth	Andrea Wright	36
2	Auburn	Carmen Patty	81	7	Nashville - Mt. Juliet	Roger Sargent	32
3	Atlanta - North Fulton	Loredana Ghete	64	8	Augusta	Sheri Murphy	31
4	Atlanta - West Cobb	Matt Pitts	43	9	Atlanta - South Fulton	Toya Davis-Stevenson	30
5	Nashville - Franklin	Jason Huck	42	10	Atlanta - Sugarloaf	Chad & Dominai Reeves	29
				10	Birmingham - Vestavia	Jennifer Toomer Hay	29

**\*\*From September KWRI Reports\*\***

\* New Market Center

# SOUTHEAST REGION RANKINGS

## Top 10 Market Centers – September Core Profit\*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta - North Fulton	\$59,219	6	Columbus, GA	\$35,893
2	Atlanta - Roswell	\$52,298	7	Atlanta - Cherokee	\$35,309
3	Huntsville	\$45,802	8	Knoxville-West	\$34,719
4	Clarksville	\$42,694	9	Savannah	\$32,921
5	Chattanooga - East Brainerd	\$37,348	10	Atlanta - Decatur	\$32,166

## Top 10 Market Centers – September Profit Share\*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta - North Fulton	\$97,141	6	Atlanta - Cherokee	\$50,609
2	Atlanta - Roswell	\$69,802	7	Atlanta - West Cobb	\$49,194
3	Atlanta - Sandy Springs	\$58,377	8	Atlanta - In Town	\$48,576
4	Atlanta - Decatur	\$53,382	9	Atlanta - North Forsyth	\$43,979
5	Atlanta - Peachtree Road	\$52,481	10	Atlanta - East Cobb	\$42,765

**\*From September KWRI Reports\***

# SOUTHEAST REGION RANKINGS



## 2022 YTD Rankings As of 9/31/2022

	Jan	Feb	Mar	Apr	May	Jun	July	Aug.	Sept	MTD
Total Agents	1	1	1	1	1	1	1	1	1	1
Net Recruits	25	2	1	1	1	1	1	1	1	1
Closed Units	1	1	1	1	1	1	1	1	1	1
Closed Vol.	1	1	1	1	1	1	1	1	1	1
Written Units	1	1	1	1	1	1	1	1	1	1
Written Vol.	1	1	1	1	1	1	1	1	1	1
Listing Units	1	1	1	1	1	1	1	1	1	1
Listing Vol.	1	1	1	1	1	1	1	1	1	1
Owner Profit	1	1	1	1	1	1	1	1	1	1
Profit Share	1	1	1	1	1	1	1	1	1	1
# Categories SE is #1	9	9	10	10	10	10	10	10	10	10

## Categories to Be #1

### 1) Total Agents:

#1	Southeast	15,906
#2	Texas - South	11,122
#3	Greater Pennsylvania	11,001
#4	New York – Tri-State	10,867
#5	Carolinas	9,288

### 2) Net Recruits:

#1	Southeast	729
#2	Texas - South	555
#3	New York – Tri State	420
#4	Greater Pennsylvania	419
#5	Canada	316

**To Be #1, We Need Add'l:\***

**Total Agents: #0**

**Net Recruits: #0**



**CONGRATULATIONS**

# **DAY 1 TRANSMITTERS**

**kw** SOUTHEAST  
REGION  
KELLERWILLIAMS.

**Amberly Gastwirth  
Karessa Kireta  
Lynn Tortorigi  
Marilyn Gonzalez  
Tonya Biter  
Melissa Koehler  
Toney Adams  
Gina Fields  
Elizabeth McKinley  
Maria Traylor  
Lisa King  
Jacque Blackburn  
Cameron Heggs  
Jon Powell  
Linda Bess Gunter  
Kayla Rose  
Terry New  
Stephanie Clarkson  
Susan Mortimer  
Lisa K Wright  
Rachel Stanislas  
Nasar Ali  
John Sherman  
Nikki Alexander  
Lauren Eldridge  
Erin Putnam  
Lauren Williams  
Lisa Dye  
Alexander Haun**

**Golden Isles  
Nashville - Music City  
Atlanta - North Fulton  
Cleveland  
Nashville - Murfreesboro  
Atlanta - East Cobb  
Montgomery  
Atlanta - West Cobb  
Tuscaloosa  
KW Auburn  
Anniston  
Atlanta - Hall County  
Atlanta - Buckhead  
Southeast Alabama  
Atlanta - Chattahoochee North  
Johnson City  
Atlanta - Sandy Springs  
Nashville - Spring Hill  
Atlanta - Cherokee  
Nashville - Franklin  
Huntsville  
Atlanta - South Forsyth  
Atlanta - Decatur  
Birmingham - Alabaster  
Columbus, GA  
Atlanta - Roswell  
Atlanta - Peachtree City  
Knoxville-West  
Maryville**