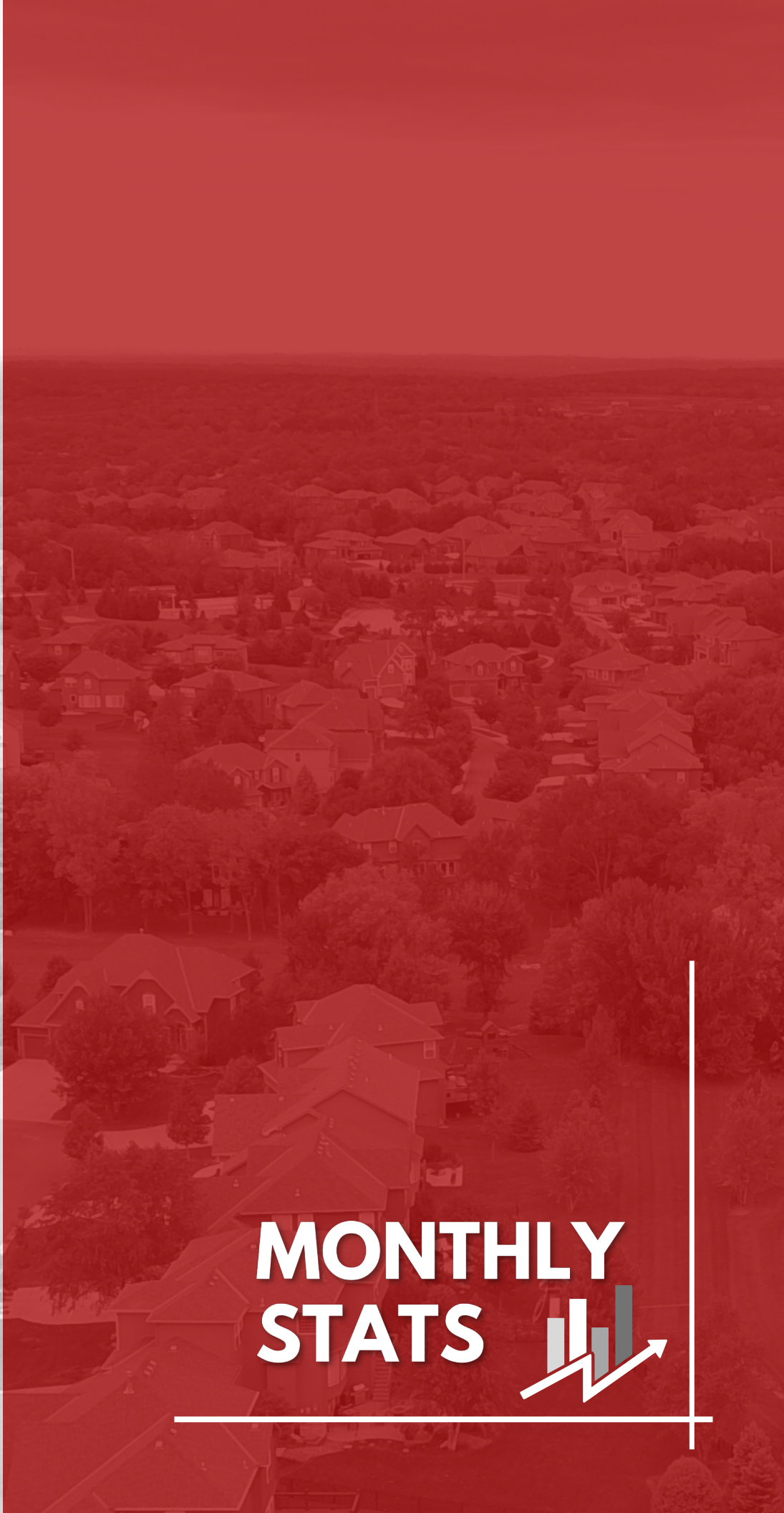


kw SOUTHEAST
REGION
KELLERWILLIAMS®



MONTHLY STATS



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

Rank	Associate	Market Center	Rank	Associate	Market Center
1	Blake Pierce	Cleveland	11	Brian Smith	Atlanta - North Fulton
2	Lucas Haun	Knoxville-West	12	Joe B. Duckworth, Jr.	Tuscaloosa
3	Peggy Desiderio	Atlanta - East Cobb	13	Kyrstin Frate	Clarksville
4	Angie Hays	Atlanta - Cherokee	14	Kelly Marsh	Atlanta - Peachtree Road
5	Lakshmi Thirunavu	Atlanta - North Fulton	15	Anne Marie Armstrong	Atlanta - Peachtree Road
6	Charles Cook, Jr.	Nashville - Music City	16	Weslyn Bezila	Atlanta - Roswell
7	Andrea Dubois	Knoxville-West	17	Patrick Hallwood	Atlanta - North Fulton
8	Sam Petrosian	Atlanta - Decatur	18	Tammy Garber	Knoxville-West
9	Ben Doster	Atlanta - NE	19	Allison Burleson	Birmingham - Hoover
10	Byron Williamson	Atlanta - Peachtree Road	20	Gary Parker	Atlanta - South Forsyth

Teams Topping The Charts GCI*

Rank	Team	Market Center	Rank	Team	Market Center
1	i Heart Atlanta	Atlanta - West Cobb	6	Ethan Levine & Associates	Atlanta - Peachtree Road
2	Melanie Settles Premier Group	Chattanooga - Downtown	7	The Evert Miller Group	Atlanta - Hall County
3	Martin and Crawford Group	Atlanta - Peachtree Road	8	William Eilf Team	Cleveland
4	One Source Property Advisors	Chattanooga - Downtown	9	Amy Angel Team	Anniston
5	Reid Casey Team	Atlanta - North Fulton	10	The Page Morgan Team	Atlanta - East Cobb

Groups Topping The Charts GCI*

Rank	Group	Market Center	Rank	Group	Market Center
1	Atlanta Land Group	Atlanta - Peachtree Road	6	Robinson Team	Chattanooga - Downtown
2	The Mountain Life Team	Atlanta - Cherokee	7	Kelly+Co	Atlanta - East Cobb
3	Kellerhals Team	Chattanooga - Downtown	8	The Trisha Cook Team	Savannah
4	The Huffaker Group	Nashville - Mt. Juliet	9	The Hummel Group	Atlanta - West Cobb
5	S and N Team	Atlanta - North Fulton	10	The Gray Group	Tuscaloosa

From October KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

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SOUTHEAST REGION RANKINGS

Top Market Centers - Gross Agents - October

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta - Sandy Springs	John Mark Woodard	23	6	Atlanta - Sugarloaf	Chad & Dominai Reeves	13
2	Atlanta - North Fulton	Loredana Ghete	20	7	Atlanta - NE	Stacy Anders	12
3	Atlanta - Roswell	Robin Lemon	16	7	Atlanta - Stockbridge	Les Lane	12
4	Savannah	John Sherrod	15	7	Chattanooga - Downtown	Nathan Brown & Hope Brazzell	12
5	Atlanta - Midtown	Lee Collins	14	7	Knoxville-West	Josh Belcher	12
				7	Nashville - Franklin	Jason Huck	12

Top Market Centers - Net Agents - October

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta - Roswell	Robin Lemon	11	5	Knoxville-West	Josh Belcher	6
2	Atlanta - NE	Stacy Anders	9	5	Atlanta - West Cobb	Matt Pitts	6
3	Atlanta - Buckhead	Kelly Chancy	8	5	Atlanta - Metro East	Ray DuVall	6
4	Nashville - Franklin	Jason Huck	7	10	Atlanta - North Fulton	Loredana Ghete	5
5	Savannah	John Sherrod	6	10	Atlanta - South Forsyth	Andrea Wright	5
5	Chattanooga - Downtown	Nathan Brown & Hope Brazzell	6	10	Atlanta - North Forsyth	Tim Hopkins	5

Top Market Centers - Gross Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta - North Fulton	Loredana Ghete	205	6	Atlanta - Sandy Springs	John Mark Woodard	132
2	Atlanta - Sugarloaf	Chad & Dominai Reeves	173	7	Atlanta - Midtown	Lee Collins	130
3	Nashville - Franklin	Jason Huck	163	8	Georgia Communities	LeAnne Weathers	125
4	Atlanta - West Cobb	Matt Pitts	143	9	Atlanta - Chattahoochee North	Mike Moulder	121
5	Atlanta - Stockbridge	Les Lane	140	10	Atlanta - Roswell	Robin Lemon	119

Top Market Centers - Net Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Georgia Communities	LeAnne Weathers	107	6	Atlanta - South Forsyth	Andrea Wright	41
2	Auburn*	Carmen Patty	81	7	Atlanta - Metro East	Ray DuVall	34
3	Atlanta - North Fulton	Loredana Ghete	69	8	Nashville - Mt. Juliet	Roger Sargent	33
4	Nashville - Franklin	Jason Huck	49	9	Atlanta - South Fulton	Toya Davis-Stevenson	32
4	Atlanta - West Cobb	Matt Pitts	49	10	Atlanta - Sugarloaf	Chad & Dominai Reeves	30
				10	Birmingham - Vestavia	Jennifer Toomer Hay	30

****From October KWRI Reports****

* New Market Center

SOUTHEAST REGION RANKINGS

Top 10 Market Centers – October Core Profit*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta - Sugarloaf	\$61,109	6	Anniston	\$32,157
2	Clarksville	\$51,429	7	Atlanta - Cherokee	\$31,144
3	Nashville - Franklin	\$37,022	8	Chattanooga - East Brainerd	\$30,959
4	Cleveland	\$32,432	9	Tuscaloosa	\$30,128
5	Atlanta - Roswell	\$32,244	10	Savannah	\$27,968

Top 10 Market Centers – October Profit Share*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta - Sugarloaf	\$84,924	6	Atlanta - East Cobb	\$46,486
2	Atlanta - North Fulton	\$71,604	7	Atlanta - North Forsyth	\$43,600
3	Atlanta - Sandy Springs	\$59,008	8	Clarksville	\$40,694
4	Atlanta - Roswell	\$54,313	9	Atlanta - West Cobb	\$40,374
5	Atlanta - Cherokee	\$49,103	10	Atlanta - Peachtree Road	\$40,131

From October KWRI Reports

SOUTHEAST REGION RANKINGS



2022 YTD Rankings As of 10/31/2022

	Jan	Feb	Mar	Apr	May	Jun	Aug	Oct	MTD
Total Agents	1	1	1	1	1	1	1	1	1
Net Recruits	25	2	1	1	1	1	1	1	2
Closed Units	1	1	1	1	1	1	1	1	1
Closed Vol.	1	1	1	1	1	1	1	1	1
Written Units	1	1	1	1	1	1	1	1	1
Written Vol.	1	1	1	1	1	1	1	1	1
Listing Units	1	1	1	1	1	1	1	1	1
Listing Vol.	1	1	1	1	1	1	1	1	1
Owner Profit	1	1	1	1	1	1	1	1	1
Profit Share	1	1	1	1	1	1	1	1	1
# Categories SE is #1	9	9	10	10	10	10	10	10	9

Categories to Be #1

1) Total Agents:

#1	Southeast	15,977
#2	Texas - South	11,239
#3	Greater Pennsylvania	11,022
#4	New York – Tri-State	10,737
#5	Carolinas	9,280

2) Net Recruits:

#1	Southeast	800
#2	Texas - South	672
#3	Greater Pennsylvania	440
#4	Canada	314
#5	KWEN	313

To Be #1, We Need Add'l:*

Total Agents: #0

Net Recruits: #0



CONGRATULATIONS

DAY 1 TRANSMITTERS

kw SOUTHEAST
REGION
KELLERWILLIAMS®

**Amberly Gastwirth
Karessa Kireta
Lynn Tortorigi
Marilyn Gonzalez
Tonya Biter
Melissa Koehler
Toney Adams
Gina Fields
Elizabeth McKinley
Maria Traylor
Lisa King
Jacque Blackburn
Cameron Heggs
Jon Powell
Linda Bess Gunter
Kayla Rose
Terry New
Stephanie Clarkson
Susan Mortimer
Lisa K Wright
Rachel Stanislas
Nasar Ali
John Sherman
Nikki Alexander
Lauren Eldridge
Erin Putnam
Lauren Williams
Lisa Dye
Alexander Haun**

**Golden Isles
Nashville - Music City
Atlanta - North Fulton
Cleveland
Nashville - Murfreesboro
Atlanta - East Cobb
Montgomery
Atlanta - West Cobb
Tuscaloosa
KW Auburn
Anniston
Atlanta - Hall County
Atlanta - Buckhead
Southeast Alabama
Atlanta - Chattahoochee North
Johnson City
Atlanta - Sandy Springs
Nashville - Spring Hill
Atlanta - Cherokee
Nashville - Franklin
Huntsville
Atlanta - South Forsyth
Atlanta - Decatur
Birmingham - Alabaster
Columbus, GA
Atlanta - Roswell
Atlanta - Peachtree City
Knoxville-West
Maryville**