



MONTHLY STATS



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Lucas Haun	Knoxville-West	11	Cyndi Contrucci	Atlanta - East Cobb
2	Chuck Davis	Chattanooga - East Brainerd	12	Kara Edenfield	Knoxville-West
3	Jeffrey Buffo	Atlanta - West Cobb	13	Farnoush Tehrani	Atlanta - Sandy Springs
4	Ann Buchanan	Nashville - Hendersonville	14	Lakshmi Thirunavu	Atlanta - North Fulton
5	Sarah Maslowski	Atlanta - North Gwinnett	15	Leslie Zweben	Atlanta - In Town
6	Jorina Hill	Atlanta - Midtown	16	Lynda Kurtz	Atlanta - North Forsyth
7	Sherry Smith	Atlanta - Metro East	17	Jennifer Hamilton	Atlanta - Peachtree Road
8	Linda Jacobs	Atlanta - North Fulton	18	Donna Terry	Tuscaloosa
9	Lilibeth Moron	Atlanta - Chattahoochee North	19	Leanne Allen	Atlanta - Smyrna/Vinings
10	Lori Cloud	Nashville - Music City	20	Kelly Marsh	Atlanta - Peachtree Road

Teams Topping The Charts GCI*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	SpotOnTheLake	Atlanta - Barrow-Jackson	6	Derek Maples Team	Knoxville-West
2	Carter And Associates	Atlanta - Decatur	7	Environs Real Estate Brokers LLC	Atlanta - Midtown
3	I Heart Atlanta	Atlanta - West Cobb	8	Ackerman - Ashley Team	Atlanta - Hall County
4	BURKE REALTY	Atlanta - Hall County	9	The Evert Miller Group	Atlanta - Hall County
5	Etan Levine & Associates	Atlanta - Peachtree Road	10	The Freeman Group	Atlanta - Peachtree Road

Groups Topping The Charts GCI*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	Robinson Team	Chattanooga - Downtown	6	Janice Overbeck Team	Atlanta - East Cobb
2	The Mountain Life Team	Atlanta - Cherokee	7	Luxury Homes International	Nashville - Franklin
3	Alice Maxwell Real Estate, LLC	Tuscaloosa	8	Regan Kay Real Estate Group	Georgia Communities
4	The Gray Group	Tuscaloosa	9	EmpowerHome Team Atlanta LLC	Atlanta - Sandy Springs
5	The Suits Team	Atlanta - Peachtree Road	10	The Vining Team	Atlanta - Metro East

From May KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

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SOUTHEAST REGION

RANKINGS

Top Market Centers - Gross Agents - May

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta - Sugarloaf	Chad & Dominai Reeves	22	5	Nashville - Murfreesboro	Mike French	15
2	Atlanta - North Fulton	Loredana Ghete	21	5	Savannah	John Sherrod	15
3	Birmingham - Vestavia	Jennifer Toomer Hay	19	8	Atlanta - Barrow-Jackson	Holly Love	14
4	Atlanta - Stockbridge	Les Lane	16	9	Atlanta - West Cobb	Matt Pitts	13
5	Atlanta - Sandy Springs	John Mark Woodard	15	9	Chattanooga - Downtown	Hope Brazzell	13
				9	Nashville - Hendersonville	Jim Hand	13

Top Market Centers - Net Agents - May

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Birmingham - Vestavia	Jennifer Toomer Hay	15	5	Atlanta - West Cobb	Matt Pitts	7
2	Atlanta - Stockbridge	Les Lane	10	5	Atlanta - Buckhead	Kelly Chancy	7
3	Atlanta - Metro East	Ray DuVall	9	5	Birmingham - Alabaster	Jhaun Reid	7
4	Atlanta - Sugarloaf	Chad & Dominai Reeves	8	5	Johnson City	Brittney Ezell	7
5	Nashville - Murfreesboro	Mike French	7				

Top Market Centers - Gross Agents - YTD

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta - North Fulton	Loredana Ghete	124	6	Atlanta - Stockbridge	Les Lane	76
2	Birmingham - Vestavia	Jennifer Toomer Hay	98	7	Atlanta - Peachtree Road	Dori Hicks	73
3	Atlanta - Sugarloaf	Chad & Dominai Reeves	93	8	Nashville - Franklin	Jason Huck	68
4	Atlanta - Sandy Springs	John Mark Woodard	85	9	Atlanta - West Cobb	Matt Pitts	65
5	Atlanta - Roswell	Robin Lemon	77	10	Savannah	John Sherrod	61

Top Market Centers - Net Agents - YTD

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Birmingham - Vestavia	Jennifer Toomer Hay	47	6	Atlanta - North Forsyth	Tim Hopkins	21
2	Atlanta - North Fulton	Loredana Ghete	33	7	Atlanta - Sandy Springs	John Mark Woodard	18
3	Atlanta - Sugarloaf	Chad & Dominai Reeves	32	7	Atlanta - Decatur	Sean Dammann	18
4	Atlanta - Peachtree Road	Dori Hicks	31	9	Georgia Communities	LeAnne Weathers	15
5	Atlanta - Stockbridge	Les Lane	23	10	Atlanta - Barrow-Jackson	Holly Love	14

From May KWRI Reports

SOUTHEAST REGION RANKINGS

Core Profit Report has not been updated. KWRI is working to resolve the issue. The report will be posted as soon as possible. Thank you for your patience!

Top 10 Market Centers – May Profit Share*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta - North Fulton	\$114,377	6	Clarksville	\$58,218
2	Atlanta - Sandy Springs	\$79,876	7	Savannah	\$58,131
3	Atlanta - North Forsyth	\$62,086	8	Atlanta - East Cobb	\$57,246
4	Atlanta - Sugarloaf	\$61,200	9	Atlanta - Decatur	\$54,706
5	Atlanta - Peachtree Road	\$60,103	10	Atlanta - Roswell	\$53,741

From May KWRI Reports

SOUTHEAST REGION RANKINGS



2023 Monthly/YTD Rankings As of 5/31/2023

	Jan	Feb	Mar	Apr	May	YTD
Total Agents	1	1	1	1	1	1
Net Recruits	31	2	1	1	5	2
Closed Units	1	1	1	1	1	1
Closed Vol.	1	1	1	1	1	1
Written Units	1	1	1	1	1	1
Written Vol.	1	1	1	1	1	1
Listing Units	1	1	1	1	1	1
Listing Vol.	1	1	1	1	1	1
Owner Profit	1	1	1	1	1	1
Profit Share	1	1	1	1	1	1
# Categories SE is #1	9	9	10	10	9	9

Categories to Be #1 - YTD

1) Total Agents:

#1	Southeast	15,876
#2	Greater Pennsylvania	10,682
#3	Texas-South	10,657
#4	New York – Tri-State	10,399
#5	Carolinas	8,901

To Be #1, We Need Add'l:*

Total Agents: #0

2) Net Recruits:

#1	Colorado	56
#2	Southeast	31
#3	New York – Manhattan	11
#4	Utah	8

Net Recruits: #25

CONGRATULATIONS

DAY 1 TRANSMITTERS

kW SOUTHEAST
REGION
KELLERWILLIAMS.

**Melissa Koehler
Alexander Haun
Tonya Biter
Tyra Morgan
Lynn Tortorigi
Chandra Woods
Gina Fields
Miriam Elzey
Stephanie Clarkson
Kim Milstead
Chris Suss
Jacque Blackburn
Annie Kitchens McDowell
Elizabeth McKinley
Susan Sullivan
Erin Putnam
Angela Antonucci
Issacphine Osburn
Lisa King
Lauren Williams
Lisa K Wright
Nikki Alexander
Lisa Dye
Cameron Heggs
Susan Mortimer
Kayla Rose
Priash Mangabhai
Lisa Dye
Karessa Kireta**

**Atlanta - East Cobb
Maryville
Nashville - Murfreesboro
Atlanta - Midtown
Atlanta - North Fulton
Madison
Atlanta - West Cobb
Atlanta - North Forsyth
Nashville - Spring Hill
Auburn-Opelika
Atlanta - North Gwinnett
Atlanta - Hall County
Birmingham - Hoover
Tuscaloosa
Montgomery
Atlanta - Roswell
Cleveland
Atlanta - Smyrna/Vinings
Anniston
Atlanta - Stockbridge
Nashville - Franklin
Birmingham - Alabaster
Farragut/Hardin Valley
Atlanta - Buckhead
Atlanta - Cherokee
Johnson City
Atlanta - Perimeter East
Knoxville-West
Nashville - Music City**