



MONTHLY STATS



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Tim Abney	Atlanta - North Forsyth	11	Tammy Garber	Knoxville-West
2	Curt Kelliher	Atlanta - In Town	12	Sophie Liang	Atlanta - Chattahoochee North
3	Joseph Marino	Atlanta - Perimeter North	13	Carson Paris	Columbus, GA
3	Leyta Jordan	Atlanta - Perimeter North	14	Lakshmi Thirunavu	Atlanta - North Fulton
5	Tracy L. Jordan	Atlanta - South Forsyth	15	Scott Riley	Atlanta - Decatur
6	Karen Armstrong	Atlanta - Peachtree Road	16	Candace Campbell	Nashville - Music City
7	Bedros Bozdogan	Knoxville-West	17	Tiffiney Graham	Columbus, GA
8	Lucas Haun	Knoxville-West	18	Ramesh Vennelakanti	Atlanta - North Fulton
9	Maximillian Corwell	Atlanta - In Town	19	David E Williams	Atlanta - North Gwinnett
10	Sarah Maslowski	Atlanta - North Gwinnett	20	Teresa Points	Nashville - Spring Hill

Teams Topping The Charts GCI*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	Henson Team	Nashville - Spring Hill	6	The Cullity Martin Group	Atlanta - North Forsyth
2	The Iris Rodger Team	Chattanooga - Downtown	7	The Evert Miller Group	Atlanta - Hall County
3	Etan Levine & Associates	Atlanta - Peachtree Road	8	BURKE REALTY	Atlanta - Hall County
4	Chattanooga Property Team	Chattanooga - Downtown	9	Matt Sargent Homes	Nashville - Mt. Juliet
5	Dodson Team	Atlanta - North Fulton	10	Place 221 - The Glennie Group	Atlanta - Peachtree City

Groups Topping The Charts GCI*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	The Gray Group	Tuscaloosa	6	Henon Team	Chattanooga - Downtown
2	The Huffaker Group - Mt. Juliet	Nashville - Mt. Juliet	7	Susan Baldwin Real Estate Team	Huntsville
3	Ming Sells Real Estate	Atlanta - Perimeter North	8	Janice Overbeck Team	Atlanta - East Cobb
4	Robinson Team	Chattanooga - Downtown	9	The Hummel Group	Atlanta - West Cobb
5	Clarksvillehomeowner	Clarksville	10	Atlanta Land Group	Atlanta - Peachtree Road

From January KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

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SOUTHEAST REGION RANKINGS

Top Market Centers - Gross Agents - January

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Nashville - Franklin	Jason Huck	31	5	Birmingham - Vestavia	Jennifer Toomer Hay	17
2	Atlanta - North Fulton	Loredana Ghete	29	7	Atlanta - Hall County	Patricia Bower	16
3	Atlanta - West Cobb	Matt Pitts	26	8	Atlanta - Smyrna/Vinings	Ray DuVall	15
4	Atlanta - Stockbridge	Cherie Chennault	21	8	Atlanta - West	Amesha Mason	15
5	Atlanta - Sugarloaf	Chad & Dominai Reeves	17	8	Nashville - Music City	Christina Webb	15

Top Market Centers - Net Agents - January

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta - West	Amesha Mason	12	6	Nashville - Franklin	Jason Huck	5
2	Atlanta - Hall County	Patricia Bower	11	6	Nashville - Music City	Christina Webb	5
3	Atlanta - West Cobb	Matt Pitts	10	8	Atlanta - North Fulton	Loredana Ghete	4
4	Atlanta - Smyrna/Vinings	Ray DuVall	9	8	Atlanta - South Forsyth	Andrea Wright	4
5	Atlanta - Cherokee	Brandy Black	8				

Top Market Centers - Gross Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Nashville - Franklin	Jason Huck	31	6	Birmingham - Vestavia	Jennifer Toomer Hay	17
2	Atlanta - North Fulton	Loredana Ghete	29	7	Atlanta - Hall County	Patricia Bower	16
3	Atlanta - West Cobb	Matt Pitts	26	8	Atlanta - West	Amesha Mason	15
4	Atlanta - Stockbridge	Cherie Chennault	21	9	Atlanta - Smyrna/Vinings	Ray DuVall	15
4	Atlanta - Sugarloaf	Chad & Dominai Reeves	17	9	Nashville - Music City	Christina Webb	15

Top Market Centers - Net Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta - West	Amesha Mason	12	6	Nashville - Franklin	Jason Huck	5
2	Atlanta - Hall County	Patricia Bower	11	6	Nashville - Music City	Christina Webb	5
3	Atlanta - West Cobb	Matt Pitts	10	8	Atlanta - North Fulton	Loredana Ghete	4
4	Atlanta - Smyrna/Vinings	Ray DuVall	9	8	Atlanta - South Forsyth	Andrea Wright	4
5	Atlanta - Cherokee	Brandy Black	8				

From January KWRI Reports

SOUTHEAST REGION RANKINGS

Top 10 Market Centers – January Core Profit*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta - North Forsyth	\$40,813	6	Savannah	\$20,112
2	Atlanta - Roswell	\$30,225	7	Atlanta - In Town	\$18,766
3	Chattanooga - East Brainerd	\$23,585	8	Nashville - Music City	\$18,594
4	Atlanta - Peachtree Road	\$23,040	9	Atlanta - East Cobb	\$17,267
5	Augusta	\$20,754	10	Tuscaloosa	\$14,145

Top 10 Market Centers – January Profit Share*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta - North Forsyth	\$71,995	6	Atlanta - In Town	\$31,394
2	Atlanta - North Fulton	\$46,492	7	Atlanta - Sugarloaf	\$25,533
3	Atlanta - Peachtree Road	\$38,576	8	Savannah	\$20,784
4	Atlanta - East Cobb	\$37,673	9	Chattanooga - East Brainerd	\$20,656
5	Atlanta - Roswell	\$33,321	10	Atlanta - Sandy Springs	\$19,138

From January KWRI Reports

SOUTHEAST REGION RANKINGS



2024 Monthly/YTD Rankings

	Jan	YTD
Total Agents	1	1
Net Recruits	29	29
Closed Units	1	1
Closed Vol.	1	1
Written Units	1	1
Written Vol.	1	1
Listing Units	1	1
Listing Vol.	1	1
Owner Profit	1	1
Profit Share	1	1
# Categories SE is #1	9	9

Categories to Be #1 - YTD

1) Total Agents:

#1	Southeast	15,226
#2	Greater Pennsylvania	10,276
#3	Texas-South	10,085
#4	New York – Tri-State	9,927

To Be #1, We Need Add'l:*

Total Agents: #0

2) Net Recruits:

#1	California – LA Coastal	11
#2	California – Central and So.	1
#3	New York – Manhattan	-3
#4	California – Westside LA	-11
#29	Southeast	-178

Net Recruits: #189

SOUTHEAST REGION RANKINGS

*** Please note 2024 Rankings do NOT include KWEN***

Market Center	YTD 12/23	YTD 1/24
462 Atlanta – North Forsyth	#29	#9
367 Atlanta – Roswell	#93	#26
532 Chattanooga – East Brainerd	#57	#49
271 Atlanta – Peachtree Road	#254	#52
173 Augusta	#222	#67
501 Savannah	#66	#70
226 Atlanta – In Town	#381	#83
493 Nashville – Music City	#245	#85
178 Atlanta – East Cobb	#170	#97
1007 Tuscaloosa	#210	#128
213 Atlanta – Peachtree City	#246	#151
289 Clarksville	#27	#153
252 Atlanta – Hall County	#121	#174
872 Columbus, GA	#184	#194
305 Atlanta – Decatur	#189	#204
494 Birmingham – Vestavia	#98	#211
814 Knoxville-West	#133	#212
181 Atlanta – North Fulton	#12	#230
855 Johnson City	#371	#234
359 Nashville – Franklin	#172	#235
836 Montgomery	#494	#250
770 Cleveland	#327	#252
1176 Atlanta – West	#607	#255
782 Madison	#487	#298
790 Anniston	#138	#306
1125 Golden Isles	#181	#316
406 Atlanta – Cherokee	#78	#334
990 Farragut/Hardin Valley	#563	#351
530 Nashville – Murfreesboro	#369	#370
385 Huntsville	#209	#377
824 Birmingham – Alabaster	#295	#382
1160 Auburn, AL	#303	#411
582 Nashville – Mt. Juliet	#415	#449
347 Birmingham – Gardendale	#648	#454
945 Middle Georgia	#260	#460

SOUTHEAST REGION RANKINGS

*** Please note 2024 Rankings do NOT include KWEN***

Market Center	YTD 12/23	YTD 1/24
1010 Maryville	#298	#465
1135 Southeast Alabama	#292	#475
576 Birmingham – Trussville	#365	#491
757 Chattanooga – Downtown	#107	#499
364 Atlanta – Metro East	#474	#521
247 Atlanta – Perimeter North	#789	#527
630 Atlanta – Midtown	#506	#539
152 Atlanta – Sugarloaf	#97	#544
555 Birmingham – Hoover	#310	#553
405 Atlanta – South Fulton	#656	#576
502 Nashville – Spring Hill	#376	#595
469 Nashville – Hendersonville	#646	#618
1158 Georgia Communities	#533	#632
1136 Birmingham – Homewood	#676	#641
384 Athens	#349	#652
292 Atlanta – NE	#452	#654
347 Atlanta – North Gwinnett	#257	#676
322 Atlanta – Perimeter East	#515	#683
156 Atlanta – Sandy Springs	#426	#686
615 Atlanta – Newnan	#765	#688
261 Atlanta – Buckhead	#721	#693
324 Atlanta – Stockbridge	#693	#702
338 Atlanta – West Cobb	#280	#725
315 Atlanta – Chatt. North	#520	#732
791 Atlanta – Barrow-Jackson	#393	#737
372 Atlanta – Smyrna/Vinings	#679	#759
344 Atlanta – South Forsyth	#159	#760

CONGRATULATIONS

DAY 1 TRANSMITTERS

kw SOUTHEAST
REGION
KELLERWILLIAMS®

**Melissa Koehler
Miranda Strickland
Tonya Biter
Miriam Elzey
Lynn Tortorigi
Lisa King
Kayla Rose
Susan Sullivan
Chandra Woods
Stephanie Clarkson
Gina Fields
Jill Riley
Annie Kitchens McDowell
Nikki Alexander
Corey McDermott
Linda Bess Gunter
Liz McKinley
Erin Putnam
Annie Heater
Lisa Wright
Kim Milstead
Patty DelPrete
TBD
TBD**

**Atlanta - East Cobb
Southeast Alabama
Nashville - Murfreesboro
Atlanta - North Forsyth
Atlanta - North Fulton
Anniston
Johnson City
Montgomery
Madison
Nashville - Spring Hill
Atlanta - West Cobb
Birmingham - Homewood
Birmingham - Hoover
Birmingham - Alabaster
Savannah
Atlanta - Chattahoochee North
Tuscaloosa
Atlanta - Roswell
Atlanta - Midtown
Nashville - Franklin
KW Auburn
Atlanta - Perimeter North
Atlanta-West
Cleveland**