



MONTHLY STATS



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Sheila Douthat	Atlanta - North Forsyth	11	Peter Easling	Nashville - Franklin
2	Bedros Bozdogan	Knoxville-West	12	Carson Paris	Columbus
3	Lakshmi Thirunavu	Atlanta - North Fulton	13	Michael Carrier	Savannah
4	Val Lemoine	Atlanta - West Cobb	14	Jennifer Saliba	Birmingham - Hoover
5	Lisa Malin	Atlanta - North Fulton	15	Dennis O'Riley	Atlanta - East Cobb
6	Tyler Short	Atlanta - West Cobb	16	Vanita McLain	Southeast Alabama
7	Ramesh Vennelakanti	Atlanta - North Fulton	17	Theresa Craig	Chattanooga - Downtown
8	Britta Moore	Atlanta - West Cobb	18	Nathan Endres	Clarksville
9	Logan Moye	Atlanta - South Forsyth	19	Sean Peterson	Atlanta - West Cobb
10	Mandy Foles	Atlanta - Newnan	20	Allison Burleson	Birmingham - Hoover

Teams Topping The Charts GCI*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	Esther Chong Realty Group	Atlanta - Sugarloaf	6	Ackerman - Ashley Team	Atlanta - Hall County
2	The Cullity Martin Group	Atlanta - North Forsyth	7	Sold by Zimmerman	Nashville - Franklin
3	Klein & Klein Group	Atlanta - North Fulton	8	Forage Property Group	Chattanooga - Downtown
4	Stacy Jacobi Home Team	Knoxville-West	9	Dalke Home Group	Atlanta - Peachtree City
5	Gale Home Partners	Atlanta - East Cobb	10	The Ryan King Team	Chattanooga - East Brainerd

Groups Topping The Charts GCI*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	Anna K Intown	Atlanta - In Town	6	The North Georgia Group	Atlanta - North Forsyth
2	Robinson Team	Chattanooga - Downtown	7	Heather Murphy Group	Savannah
3	Janice Overbeck Team	Atlanta - East Cobb	8	OZ-Atlanta Home Specialists	Atlanta - Decatur
4	Nashville on the Move	Nashville - Music City	9	The Gray Group	Tuscaloosa
5	Ming Sells Real Estate	Atlanta - Perimeter North	10	The Suits Group	Cleveland

From February KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

SOUTHEAST REGION RANKINGS

Top Market Centers - Gross Agents - February

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta - North Fulton	Loredana Ghete	34	4	Atlanta - Roswell	Julie Schiefflin	13
2	Atlanta - Sugarloaf	Chad & Domina Reeves	16	4	Nashville - Franklin	Jason Huck	13
3	Atlanta - West Cobb	Matt Pitts	15	8	Atlanta - Buckhead	Kelly Chancy	12
4	Atlanta - Peachtree Road	Ahndea May	13	8	Atlanta - Peachtree City	Stephanie Smith	12
4	Atlanta - Perimeter East	Terrell Patton	13	8	Atlanta - South Forsyth	Andrea Wright	12

Top Market Centers - Net Agents - February

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-West	Amesha Mason	11	7	Atlanta - North Fulton	Loredana Ghete	4
2	Nashville - Murfreesboro	Mike French	10	7	Chattanooga - Downtown	Hope Brazzell	4
3	Nashville - Franklin	Jason Huck	9	7	Atlanta - North Gwinnett	Dara Laughlin	4
4	Atlanta - Buckhead	Kelly Chancy	6	7	Chattanooga - East Brainerd	Jay Craig	4
4	Atlanta - Peachtree City	Stephanie Smith	6	7	Atlanta - North Forsyth	Mike Moulder	4
6	Atlanta - South Forsyth	Andrea Wright	5	7	Nashville - Spring Hill	Samantha Byers	4

Top Market Centers - Gross Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta - North Fulton	Loredana Ghete	63	6	Atlanta-West	Amesha Mason	26
2	Nashville - Franklin	Jason Huck	44	6	Atlanta - Peachtree Road	Ahndea May	26
3	Atlanta - West Cobb	Matt Pitts	41	8	Atlanta - Perimeter East	Terrell Patton	25
4	Atlanta - Sugarloaf	Chad & Domina Reeves	33	9	Nashville - Music City	Christina Webb	24
5	Atlanta - Stockbridge	Cherie Chennault	31	9	Birmingham - Vestavia	Jennifer Toomer Hay	24

Top Market Centers - Net Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-West	Amesha Mason	23	6	Atlanta - North Forsyth	Mike Moulder	6
2	Nashville - Franklin	Jason Huck	14	6	Atlanta - Buckhead	Kelly Chancy	6
3	Atlanta - West Cobb	Matt Pitts	10	6	Nashville - Spring Hill	Samantha Byers	6
4	Atlanta - South Forsyth	Andrea Wright	9	9	Nashville - Music City	Christina Webb	5
5	Atlanta - North Fulton	Loredana Ghete	8	9	Atlanta - Cherokee	Brandy Black	5

From February KWRI Reports

SOUTHEAST REGION RANKINGS

Top 10 Market Centers – February Core Profit*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta - East Cobb	\$52,944	6	Birmingham - Vestavia	\$35,104
2	Atlanta - North Fulton	\$48,611	7	Chattanooga - East Brainerd	\$34,524
3	Atlanta - North Forsyth	\$47,893	8	Atlanta - South Forsyth	\$34,001
4	Savannah	\$41,359	9	Tuscaloosa	\$32,972
5	Atlanta - Hall County	\$40,211	10	Atlanta - Peachtree Road	\$27,595

Top 10 Market Centers – February Profit Share*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta - East Cobb	\$65,502	6	Atlanta - Sandy Springs	\$38,734
2	Atlanta - North Fulton	\$60,763	7	Savannah	\$37,924
3	Atlanta - South Forsyth	\$49,769	8	Atlanta - Hall County	\$37,615
4	Atlanta - North Forsyth	\$45,725	9	Atlanta - Sugarloaf	\$34,741
5	Atlanta - Peachtree Road	\$42,659	10	Chattanooga - East Brainerd	\$29,462

From February KWRI Reports

SOUTHEAST REGION RANKINGS



2024 Monthly/YTD Rankings

	Jan	Feb	YTD
Total Agents	1	1	1
Net Recruits	29	27	28
Closed Units	1	1	1
Closed Vol.	1	1	1
Written Units	1	1	1
Written Vol.	1	1	1
Listing Units	1	1	1
Listing Vol.	1	1	1
Owner Profit	1	1	1
Profit Share	1	1	1
# Categories SE is #1	9	9	9

Categories to Be #1 - YTD

1) Total Agents:

#1	Southeast	15,157
#2	Greater Pennsylvania	10,194
#3	Texas-South	10,059
#4	New York – Tri-State	9,667

To Be #1, We Need Add'l:*

Total Agents: #0

2) Net Recruits:

#1	California – Central and So.	17
#2	California – Westside LA	-5
#3	New York – Manhattan	-12
#28	Southeast	-247

Net Recruits: #264

SOUTHEAST REGION

RANKINGS

Market Center	YTD 12/23	YTD 1/24	YTD 2/24
462 Atlanta – North Forsyth	#29	#9	#10
178 Atlanta – East Cobb	#170	#97	#21
501 Savannah	#66	#70	#25
532 Chattanooga – East Brainerd	#57	#49	#31
181 Atlanta – North Fulton	#12	#230	#36
252 Atlanta – Hall County	#121	#174	#45
271 Atlanta – Peachtree Road	#254	#52	#46
1007 Tuscaloosa	#210	#128	#56
494 Birmingham – Vestavia	#98	#211	#72
213 Atlanta – Peachtree City	#246	#151	#120
367 Atlanta – Roswell	#93	#26	#121
855 Johnson City	#371	#234	#124
493 Nashville – Music City	#245	#85	#143
305 Atlanta – Decatur	#189	#204	#152
872 Columbus, GA	#184	#194	#156
1176 Atlanta – West	#607	#255	#162
226 Atlanta – In Town	#381	#83	#165
770 Cleveland	#327	#252	#173
824 Birmingham – Alabaster	#295	#382	#176
173 Augusta	#222	#67	#187
790 Anniston	#138	#306	#197
814 Knoxville-West	#133	#212	#198
757 Chattanooga – Downtown	#107	#499	#199
289 Clarksville	#27	#153	#206
359 Nashville – Franklin	#172	#235	#212
406 Atlanta – Cherokee	#78	#334	#223
836 Montgomery	#494	#250	#257
1125 Golden Isles	#181	#316	#276
555 Birmingham – Hoover	#310	#553	#304
1135 Southeast Alabama	#292	#475	#305
152 Atlanta – Sugarloaf	#97	#544	#351
1160 Auburn, AL	#303	#411	#353
990 Farragut/Hardin Valley	#563	#351	#356
782 Madison	#487	#298	#391
1010 Maryville	#298	#465	#413

SOUTHEAST REGION

RANKINGS

Market Center	YTD 12/23	YTD 1/24	YTD 2/24
530 Nashville – Murfreesboro	#369	#370	#458
576 Birmingham – Trussville	#365	#491	#469
385 Huntsville	#209	#377	#488
347 Birmingham – Gardendale	#648	#454	#490
344 Atlanta – South Forsyth	#159	#760	#491
582 Nashville – Mt. Juliet	#415	#449	#492
156 Atlanta – Sandy Springs	#426	#686	#496
945 Middle Georgia	#260	#460	#535
292 Atlanta – NE	#452	#654	#550
364 Atlanta – Metro East	#474	#521	#556
502 Nashville – Spring Hill	#376	#595	#560
347 Atlanta – North Gwinnett	#257	#676	#563
384 Athens	#349	#652	#567
338 Atlanta – West Cobb	#280	#725	#576
1158 Georgia Communities	#533	#632	#586
469 Nashville – Hendersonville	#646	#618	#611
791 Atlanta – Barrow-Jackson	#393	#737	#617
322 Atlanta – Perimeter East	#515	#683	#626
405 Atlanta – South Fulton	#656	#576	#650
630 Atlanta – Midtown	#506	#539	#657
247 Atlanta – Perimeter North	#789	#527	#691
372 Atlanta – Smyrna/Vinings	#679	#759	#692
1136 Bham – Homewood	#676	#641	#694
615 Atlanta – Newnan	#765	#688	#699
261 Atlanta – Buckhead	#721	#693	#713
324 Atlanta – Stockbridge	#693	#702	#724
315 Atlanta – Chatt. North	#520	#732	#758

CONGRATULATIONS

DAY 1 TRANSMITTERS

kw SOUTHEAST
REGION
KELLERWILLIAMS.

Tonya Biter	Nashville - Murfreesboro
Melissa Koehler	Atlanta - East Cobb
Lynn Tortorigi	Atlanta - North Fulton
Lisa King	Anniston
Gina Fields	Atlanta - West Cobb
Miriam Elzey	Atlanta - North Forsyth
Stephanie Clarkson	Nashville - Spring Hill
Patty DelPrete	Atlanta - Perimeter North
Miranda Strickland	Southeast Alabama
TBD	Cleveland
Kayla Rose	Johnson City
Liz McKinley	Tuscaloosa
Kim Milstead	KW Auburn
Nasar Ali	Atlanta - South Forsyth
Susan Sullivan	Montgomery
Lisa Wright	Nashville - Music City
Linda Bess Gunter	Atlanta - Chattahoochee North