



# MONTHLY STATS



# SOUTHEAST REGION RANKINGS

## Top 20 Individual Agents Rockin' The Region GCI\*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Paula Hinegardner	Nashville-Franklin	11	Sean Suddes	Atlanta-Peachtree Road
2	Sheila Douthat	Atlanta-North Forsyth	12	Rebecca Walls	Knoxville-West
3	Cyndi Contrucci	Atlanta-East Cobb	13	Tracy Krohn	Atlanta-Cherokee
4	Lucas Haun	Knoxville-West	14	Paula Burtch	Nashville-Music City
5	Seth Garrett	Atlanta-North Fulton	15	Tiffiney Graham	Columbus
6	Brett Teilhaber	Atlanta-Roswell	16	Tatum McCurdy	Atlanta-Roswell
7	Lane Farmer	Atlanta-Stockbridge	17	Lindsey Haas	Atlanta-West Cobb
8	Holli Clem	Atlanta-South Forsyth	18	Liz Chong	Atlanta-Chattahoochee North
9	Shellie Price Hollingsworth	Atlanta-Cherokee	19	Teri Ehrlich	Atlanta-Peachtree Road
10	Ryan Assad	Atlanta-South Forsyth	20	Sally McEntire	Atlanta-Newnan

## Teams Topping The Charts GCI\*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	Esther Chong Realty Group	Atlanta-Sugarloaf	6	Deborah Ratchford Realty Inc.	Atlanta-Smyrna/Vinings
2	LaMon Team	Atlanta-Buckhead	7	Listed By Libby LLC	Atlanta-East Cobb
3	Commercial Property Advisors	Savannah	8	The Morris Team	Chattanooga-East Brainerd
4	Reid Casey Team	Atlanta - North Fulton	9	Rebecca Mohandiss Realty Group	Atlanta-Smyrna/Vinings
5	The Stanton Team	Atlanta-Decatur	10	Z&Z Experts	Atlanta-West Cobb

## Groups Topping The Charts GCI\*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	Robinson Team	Chattanooga - Downtown	6	Asher Black and Company	Chattanooga - Downtown
2	The Gray Group	Tuscaloosa	7	Janice Overbeck Team	Atlanta-East Cobb
3	OZ-Atlanta Home Specialists	Atlanta - Decatur	8	Alice Maxwell Real Estate, LLC	Tuscaloosa
4	Ming Sells Real Estate	Atlanta - Perimeter North	9	Alliance Home and Land Group	Atlanta-Metro East
5	Henon Team	Chattanooga - Downtown	10	Heather Murphy Group	Savannah

### **\*From October KWRI Reports\***

\*In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.\*

# SOUTHEAST REGION RANKINGS

## Top Market Centers - Gross Agents - October

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta-North Fulton	Henry Quintero	25	6	Birmingham-Vestavia	Jennifer Toomer Hay	13
2	Atlanta-Peachtree Road	Ahndea May	21	6	Savannah	John Sherrod	13
3	Atlanta-West	Ray DuVall	19	8	Atlanta-East Cobb	Jim Alexander	12
4	Atlanta-South Forsyth	Andrea Wright	17	8	Nashville-Music City	Ashley Jo Lyle	12
5	Atlanta-Roswell	Julie Schieffelin	14	10	Atlanta - Barrow-Jackson	Holly Love	10
				10	Huntsville	Heather Jones	10

## Top Market Centers - Net Agents - October

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Atlanta-Griffin*	Lindsey Morton	31	6	Savannah	John Sherrod	4
2	Atlanta-West	Ray DuVall	9	6	Atlanta-Decatur	Manny Recinos	4
3	Atlanta-South Forsyth	Andrea Wright	6	6	Atlanta-NE	Bruce Mitchell	4
4	Atlanta - Barrow-Jackson	Holly Love	5	6	Anniston	Crystal Watkins	4
4	Birmingham-Homewood	Lindsay Sport	5				

## Top Market Centers - Gross Agents - YTD

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta-North Fulton	Henry Quintero	231	6	Nashville-Franklin	Jason Huck	139
2	Atlanta-Sugarloaf	Chad & Dominai Reeves	159	7	Birmingham-Vestavia	Jennifer Toomer Hay	129
2	Atlanta-Peachtree Road	Ahndea May	150	8	Atlanta-Roswell	Julie Schieffelin	120
4	Atlanta-West	Ray DuVall	147	9	Atlanta-Stockbridge	Cherie Chennault	118
5	Atlanta-West Cobb	Matt Pitts	140	10	Atlanta-South Forsyth	Andrea Wright	113

## Top Market Centers - Net Agents - YTD

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Atlanta-West	Ray DuVall	91	6	Atlanta-Peachtree Road	Ahndea May	25
2	Johnson City	Brittney Ezell	37	7	Nashville-Franklin	Jason Huck	23
3	Atlanta-Griffin*	Lindsey Morton	31	7	Atlanta-North Gwinnett	Dara Laughlin	23
4	Atlanta-North Forsyth	Mike Moulder	29	9	Nashville-Murfreesboro	Mike French	17
5	Atlanta-South Forsyth	Andrea Wright	27	10	Birmingham-Homewood	Lindsay Sport	16

\*\*From October KWRI Reports\*\*

\*Launching Market Center



# SOUTHEAST REGION RANKINGS

## Top 10 Market Centers – October Core Profit\*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta-North Fulton	\$66,622	6	Atlanta - Sugarloaf	\$34,599
2	Atlanta-North Forsyth	\$54,286	7	Clarksville	\$34,032
3	Tuscaloosa	\$44,041	8	Huntsville	\$32,117
4	Atlanta-Peachtree Road	\$40,689	9	Chattanooga - Downtown	\$29,328
5	Birmingham - Vestavia	\$39,776	10	Atlanta - West Cobb	\$27,176

## Top 10 Market Centers – October Profit Share\*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta-North Fulton	\$107,162	6	Atlanta-Roswell	\$40,439
2	Atlanta-North Forsyth	\$62,529	7	Atlanta-Intown	\$38,591
3	Atlanta-Sugarloaf	\$49,866	8	Atlanta-Decatur	\$28,436
4	Atlanta-West Cobb	\$46,854	9	Atlanta-South Forsyth	\$28,354
5	Atlanta-Peachtree Road	\$44,395	10	Tuscaloosa	\$25,737

\*From October KWRI Reports\*

# SOUTHEAST REGION RANKINGS



## 2024 Monthly/YTD Rankings

	June	July	Aug	Sep	Oct	YTD
Total Agents	1	1	1	1	1	1
Net Recruits	3	32	19	15	19	26
Closed Units	1	1	1	1	1	1
Closed Vol.	1	1	1	1	1	1
Written Units	1	1	1	1	1	1
Written Vol.	1	1	1	1	1	1
Listing Units	1	1	1	1	1	1
Listing Vol.	1	1	1	1	1	1
Owner Profit	1	1	1	1	1	1
Profit Share	1	1	1	1	1	1
# Categories SE is #1	9	9	9	9	9	9

### Categories to Be #1 - YTD

#### 1) Total Agents:

#1	Southeast	14,962
#2	Greater Pennsylvania	10,020
#3	Texas-South	9,666
#4	New York – Tri-State	9,393

#### 2) Net Recruits:

#1	California – Inland Empire	144
#2	California – Central & So.	-30
#3	New York - Upstate	-45
#26	Southeast	-442

**To Be #1, We Need Add'l:\***

**Total Agents: #0**

**Net Recruits: # 586**

# SOUTHEAST REGION RANKINGS

## Market Center CORE PROFIT RANKINGS YTD

\*\*\* Please note 2024 Rankings do NOT include KWEN\*\*\*  
Rankings are out of 783 KW MCs

Market Center	YTD 6/24	YTD 7/24	YTD 8/24	YTD 9/24	YTD 10/24
181 Atlanta – North Fulton	#15	#20	#13	#12	#15
462 Atlanta – North Forsyth	#14	#17	#20	#16	#19
501 Savannah	#25	#36	#39	#46	#49
494 Birmingham – Vestavia	#50	#54	#48	#60	#50
289 Clarksville	#91	#100	#73	#88	#69
271 Atlanta – Peachtree Road	#83	#69	#74	#77	#73
367 Atlanta – Roswell	#62	#77	#86	#73	#79
872 Columbus, GA	#117	#96	#85	#97	#97
532 Chattanooga – East Brainerd	#100	#107	#103	#117	#100
406 Atlanta – Cherokee	#81	#95	#80	#90	#120
757 Chattanooga - Downtown	#156	#174	#154	#144	#133
1007 Tuscaloosa	#154	#152	#166	#191	#134
152 Atlanta - Sugarloaf	#172	#164	#150	#143	#143
252 Atlanta – Hall County	#111	#131	#130	#129	#145
359 Nashville – Franklin	#108	#138	#145	#173	#146
344 Atlanta – South Forsyth	#119	#120	#127	#135	#148
178 Atlanta – East Cobb	#40	#57	#51	#61	#153
1125 Golden Isles	#198	#175	#147	#187	#181
814 Knoxville-West	#216	#238	#205	#177	#184
385 Huntsville	#370	#368	#252	#230	#186
173 Augusta	#200	#198	#177	#202	#195
790 Anniston	#233	#230	#236	#209	#198
1135 Southeast Alabama	#250	#222	#211	#243	#211
305 Atlanta – Decatur	#160	#169	#165	#166	#212
226 Atlanta – In Town	#189	#207	#225	#174	#219
213 Atlanta – Peachtree City	#259	#215	#234	#237	#238
530 Nashville – Murfreesboro	#258	#249	#235	#260	#239
854 Birmingham – Gardendale	#544	#574	#257	#273	#244
1176 Atlanta – West	#275	#291	#264	#272	#256
855 Johnson City	#272	#262	#277	#295	#257
502 Nashville – Spring Hill	#348	#299	#298	#304	#287
770 Cleveland	#306	#329	#305	#337	#292
555 Birmingham – Hoover	#371	#355	#334	#343	#306
576 Birmingham – Trussville	#355	#338	#323	#342	#311

# SOUTHEAST REGION RANKINGS

338 Atlanta – West Cobb	#405	#293	#322	#282	#321
347 Atlanta – North Gwinnett	#278	#341	#302	#312	#322
836 Montgomery	#401	#412	#397	#401	#368
1010 Maryville	#345	#385	#383	#398	#384
493 Nashville – Music City	#350	#356	#382	#413	#406
582 Nashville – Mt. Juliet	#452	#415	#398	#409	#424
384 Athens	#391	#379	#384	#399	#426
791 Atlanta – Barrow-Jackson	#381	#362	#413	#419	#461
782 Madison	#464	#476	#466	#481	#462
1160 Auburn, AL	#526	#521	#488	#488	#466
990 Farragut/Hardin Valley	#462	#475	#455	#459	#470
945 Middle Georgia	#483	#474	#483	#469	#484
156 Atlanta – Sandy Springs	#159	#277	#331	#309	#488
364 Atlanta – Metro East	#481	#457	#461	#476	#516
292 Atlanta – NE	#522	#504	#519	#503	#527
322 Atlanta – Perimeter East	#532	#527	#528	#534	#550
469 Nashville – Hendersonville	#538	#573	#538	#544	#573
315 Atlanta – Chatt. North	#616	#553	#533	#482	#576
1178 Atlanta - Griffin					#625
405 Atlanta – South Fulton	#594	#607	#591	#585	#630
1158 Georgia Communities	#624	#623	#625	#639	#632
372 Atlanta – Smyrna/Vinings	#527	#506	#559	#527	#637
824 Birmingham – Alabaster	#254	#264	#619	#637	#640
261 Atlanta – Buckhead	#614	#599	#629	#580	#644
615 Atlanta – Newnan	#605	#618	#689	#744	#690
324 Atlanta – Stockbridge	#708	#689	#709	#696	#699
1136 Bham – Homewood	#696	#721	#736	#728	#744
630 Atlanta – Midtown	#695	#699	#728	#709	#756
247 Atlanta – Perimeter North	#745	#740	#756	#737	#765

Rankings based on Core Profit ranking within KWRI as of the above date listed Year to Date.

**CONGRATULATIONS**

# **DAY 1 TRANSMITTERS**

**kw** SOUTHEAST  
REGION  
KELLERWILLIAMS.

<b>Tonya Biter</b>	<b>Nashville - Murfreesboro</b>
<b>Kathy Love</b>	<b>Chattanooga-East Brainerd</b>
<b>Holly McNeal</b>	<b>Anniston</b>
<b>Erin Putnam</b>	<b>Atlanta - Roswell</b>
<b>Lynn Tortorigi</b>	<b>Atlanta - North Fulton</b>
<b>Miranda Strickland</b>	<b>Southeast Alabama</b>
<b>Kim Milstead</b>	<b>Auburn</b>
<b>Melissa Koehler</b>	<b>Atlanta - East Cobb</b>
<b>Jacque Blackburn</b>	<b>Atlanta - Hall County</b>
<b>Nikki Alexander</b>	<b>Birmingham - Alabaster</b>
<b>Miriam Elzey</b>	<b>Atlanta - North Forsyth</b>
<b>Stephanie Clarkson</b>	<b>Nashville - Spring Hill</b>
<b>Chandra Woods</b>	<b>Madison</b>
<b>Cameron Heggs</b>	<b>Atlanta - Buckhead</b>
<b>Liz McKinley</b>	<b>Tuscaloosa</b>
<b>Gina Fields</b>	<b>Atlanta - West Cobb</b>
<b>Lisa Wright</b>	<b>Nashville - Franklin</b>
<b>Priash Mangabhai</b>	<b>Atlanta - Northeast</b>
<b>Priash Mangabhai</b>	<b>Atlanta - South Forsyth</b>