



MONTHLY STATS



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Lucas Haun	Knoxville-West	11	Justin Holder	Nashville-Murfreesboro
2	Curt Kelliher	Atlanta-In Town	12	Tina Blumberg	Atlanta-East Cobb
3	Tim Abney	Atlanta-North Forsyth	13	Alicia Rylander	Atlanta-Decatur
4	Bedros Bozdogan	Knoxville-West	14	Tammy Garber	Knoxville-West
5	Lester Simpson	Atlanta-Perimeter North	15	Mona ElGomayel	Atlanta-Chattahoochee North
6	Val Lemoine	Atlanta-West Cobb	16	Jim McElroy	Farragut/Hardin Valley
7	Brooke Powell	Savannah	17	Carolyn Carnes	Atlanta-NE
8	Elena Gist	Atlanta-Buckhead	18	Sherry Bowman	Clarksville
9	Ramesh Vennelakanti	Atlanta-Roswell	19	Jonathan McQueen	Atlanta-In Town
10	Lisa Bond	Atlanta-Perimeter North	20	Kelsey Henry	Nashville-Spring Hill

Teams Topping The Charts GCI*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	Gale Home Partners	Atlanta-East Cobb	6	The Anderson Group	Nashville-Music City
2	Veteran 1 Realty Group	Atlanta-Sugarloaf	7	BURKE REALTY	Atlanta-Hall County
3	Reid Casey Team	Atlanta-North Fulton	8	The Discover a Home Team	Atlanta-Sugarloaf
4	Cody Kuhn Real Estate	Atlanta-West Cobb	9	The Dixon Team	Chattanooga-East Brainerd
5	ConnectHome	Nashville-Franklin	10	Carnes Hyatt Group	Birmingham-Trussville

Groups Topping The Charts GCI*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	The Gray Group	Tuscaloosa	6	Janice Overbeck Team	Atlanta-East Cobb
2	Robinson Team	Chattanooga - Downtown	7	Anna K Intown	Atlanta-In Town
3	Alice Maxwell Real Estate, LLC	Tuscaloosa	8	InTown Partners	Huntsville
4	Alexander Brandau Partners	Nashville-Music City	9	Robin Martin & Associates	Atlanta-North Fulton
5	The Mountain Life Team	Atlanta-Cherokee	10	Campos Team	Chattanooga - Downtown

From January KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

SOUTHEAST REGION RANKINGS

Top Market Centers - Gross Agents - January

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta-West	Ray DuVall	25	7	Atlanta-Smyrna/Vinings	Austin Scott	12
2	Atlanta-Peachtree Road	Ahndea May	21	7	Birmingham-Vestavia	Catherine Singletary & Justin Williams	12
3	Atlanta-North Fulton	Henry Quintero	20	9	Atlanta-Midtown	Jason Hammock & Allie Steele	11
4	Atlanta-Sugarloaf	Chad & Dominai Reeves	19	9	Chattanooga - Downtown	Hope Brazzell	11
5	Nashville-Music City	Ashley Jo Lyle	18	9	Savannah	John Sherrod	11
6	Atlanta-West Cobb	Matt Pitts	14				

Top Market Centers - Net Agents - January

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-West	Ray DuVall	11	5	Auburn	Lance Tidwell	5
2	Nashville-Music City	Ashley Jo Lyle	8	5	Middle Georgia	Calvin Davis	5
3	Nashville-Murfreesboro	Mike French	7	8	Chattanooga-East Brainerd	Jay Craig	4
3	Knoxville-West	J Lewis	7	8	Nashville-Franklin	Jason Huck	4
5	Atlanta-West Cobb	Matt Pitts	5				

Top Market Centers - Gross Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta-West	Ray DuVall	25	7	Atlanta-Smyrna/Vinings	Austin Scott	12
2	Atlanta-Peachtree Road	Ahndea May	21	7	Birmingham-Vestavia	Catherine Singletary & Justin Williams	12
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4	Atlanta-Sugarloaf	Chad & Dominai Reeves	19	9	Chattanooga - Downtown	Hope Brazzell	11
5	Nashville-Music City	Ashley Jo Lyle	18	9	Savannah	John Sherrod	11
6	Atlanta-West Cobb	Matt Pitts	14				

Top Market Centers - Net Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-West	Ray DuVall	11	5	Auburn	Lance Tidwell	5
2	Nashville-Music City	Ashley Jo Lyle	8	5	Middle Georgia	Calvin Davis	5
3	Nashville-Murfreesboro	Mike French	7	8	Chattanooga-East Brainerd	Jay Craig	4
3	Knoxville-West	J Lewis	7	8	Nashville-Franklin	Jason Huck	4
5	Atlanta-West Cobb	Matt Pitts	5				

From January KWRI Reports

SOUTHEAST REGION RANKINGS

Top 10 Market Centers – January Core Profit*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta-North Forsyth	\$31,667	6	Golden Isles	\$16,519
2	Nashville-Franklin	\$28,698	7	Atlanta-East Cobb	\$16,033
3	Atlanta-In Town	\$21,613	8	Birmingham-Vestavia	\$15,475
4	Savannah	\$19,430	9	Chattanooga-East Brainerd	\$14,478
5	Atlanta-Sugarloaf	\$17,692	10	Cleveland	\$13,438

Top 10 Market Centers – January Profit Share*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta-North Forsyth	\$65,041	6	Atlanta-Chattahoochee North	\$26,962
2	Atlanta-North Fulton	\$39,765	7	Nashville-Franklin	\$19,413
3	Atlanta-In Town	\$39,149	8	Atlanta-South Forsyth	\$16,664
4	Atlanta-Sugarloaf	\$35,484	9	Atlanta-West Cobb	\$15,148
5	Atlanta-East Cobb	\$30,394	10	Savannah	\$14,190

From January KWRI Reports

SOUTHEAST REGION RANKINGS

January 2025 Monthly/YTD Rankings

	Jan	YTD
Gross Recruits	1	1
Net Recruits	27	27
Agent Count	1	1
Closed Units	1	1
Closed Vol.	1	1
Written Units	1	1
Written Vol.	1	1
Listing Units	1	1
Listing Vol.	1	1
Total Royalty	1	1
Owner Profit	1	1
Profit Share	1	1
Royalty/MC	10	10
Royalty/Agent	19	19
# Cat. SE is #1	11/14	11/14

Categories to Be #1 - YTD

1) Total Agents:

#1	Southeast	14,484
#2	Greater Pennsylvania	9,805
#3	Texas - South	9,368
#4	New York - Tri-State	8,878

2) Net Recruits:

#1	Oklahoma	13
#2	California - Central and So.	6
#3	New York - Manhattan	5
#27	Southeast	-124

To Be #1, We Need Add'l:*

Total Agents: #0

Net Recruits: #137

SOUTHEAST REGION RANKINGS



Market Center CORE PROFIT RANKINGS YTD

*** Please note 2025 Rankings do NOT include
KWEN***

Rankings are out of 771 KW MCs

Market Center	YTD 12/2024	YTD 01/2025
Atlanta – North Forsyth	21	14
Nashville – Franklin	148	19
Atlanta – In Town	201	44
Savannah	55	64
Atlanta - Sugarloaf	112	78
Golden Isles	209	87

SOUTHEAST REGION RANKINGS

Atlanta – East Cobb	191	90
Birmingham – Vestavia	46	96
Chattanooga – East Brainerd	99	106
Cleveland	280	118
Johnson City	264	125
Atlanta – Chatt. North	610	127
Clarksville	64	130
Tuscaloosa	107	140
Atlanta – Peachtree City	229	161
Augusta	223	169
Atlanta – South Forsyth	154	212
Auburn, AL	433	217
Atlanta – Hall County	155	219
Birmingham – Trussville	305	252
Atlanta – West	230	253

SOUTHEAST REGION RANKINGS

Birmingham – Hoover	303	285
Anniston	188	299
Maryville	381	336
Nashville – Murfreesboro	258	343
Montgomery	351	370
Atlanta – North Fulton	14	390
Columbus, GA	101	400
Atlanta – Roswell	83	417
Madison	465	426
Southeast Alabama	228	427
Knoxville-West	189	459
Atlanta – Cherokee	127	461
Birmingham – Alabaster	237	469
Farragut/Hardin Valley	517	480
Atlanta – Perimeter East	541	493

SOUTHEAST REGION RANKINGS

Chattanooga – Downtown	108	502
Nashville – Spring Hill	327	518
Nashville – Music City	361	553
Atlanta – Newnan	677	558
Georgia Communities	625	559
Atlanta – Metro East	510	562
Middle Georgia	539	566
Atlanta – South Fulton	673	574
Nashville – Hendersonville	590	625
Nashville – Mt. Juliet	374	632
Huntsville	179	640
Atlanta – Midtown	762	652
Atlanta – North Gwinnett	330	658
Birmingham – Gardendale	630	662
Birmingham – Homewood	727	664

SOUTHEAST REGION RANKINGS

Atlanta – Decatur	260	674
Atlanta - Griffin	616	677
Atlanta – Buckhead	718	680
Atlanta – Peachtree Road	40	689
Atlanta – West Cobb	368	693
Atlanta – Smyrna/Vinings	697	709
Athens	394	714
Atlanta – NE	545	728
Atlanta – Barrow-Jackson	476	732
Atlanta – Perimeter North	776	740
Atlanta – Stockbridge	719	764
Atlanta – Sandy Springs	578	769

CONGRATULATIONS

DAY 1 TRANSMITTERS

kw SOUTHEAST
REGION
KELLERWILLIAMS.

Liz McKinley	Tuscaloosa
Chandra Woods	Madison
Holly McNeal	Anniston
Lynn Tortorigi	Atlanta - North Fulton
Kathy Love	Chattanooga - East Brainerd
Jacque Blackburn	Atlanta - Hall County
Gina Fields	Atlanta - West Cobb
Melissa Koehler	Atlanta - East Cobb
Tonya Biter	Nashville - Murfreesboro
Stephanie Clarkson	Nashville - Spring Hill
Miranda Strickland	Southeast Alabama
Miriam Elzey	Atlanta - North Forsyth
Laura Tingle	Atlanta - Griffin
Kim Milstead	Auburn
Cameron Heggs	Atlanta - Buckhead
Susan Mortimer	Atlanta - Cherokee
Nikki Coombs	Johnson City
Susan Sullivan	Montgomery
Lisa Wright	Nashville - Franklin
Lisa Dye	Farragut/Hardin Valley
Patty DelPrete	Atlanta - Perimeter North
TBD	Atlanta - South Fulton
Alex Haun	Maryville
Breanna Grammer	Columbus
Lisa Dye	Knoxville - West
Patty DelPrete	Atlanta - Smyrna/Vinings