



# MONTHLY STATS



# SOUTHEAST REGION RANKINGS

## Top 20 Individual Agents Rockin' The Region GCI\*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Nichole Menzies	Atlanta-South Fulton	11	Tara Winslow	Atlanta-Peachtree Road
2	Lucas Haun	Knoxville-West	12	Ryan Assad	Atlanta-South Forsyth
3	Dani Burns	Atlanta-Hall County	13	Rodney Maison	Atlanta-Perimeter East
4	Jennifer Anderson	Atlanta-North Forsyth	14	Brandon Fargo	Savannah
5	Ashley Smith	Atlanta-South Forsyth	15	Anne Kim	Atlanta-Roswell
6	Kathy Daniel	Atlanta-Metro East	16	Jake Higginbotham	Blue Ridge
7	Jamie Simpson	Atlanta-Roswell	17	Jeffrey Milam	Atlanta-Griffin
8	Daniel Callegan	Birmingham-Vestavia	18	Libby Bramlett	Atlanta-East Cobb
9	Phyllis Minter	Atlanta-South Fulton	19	Jarod Sadler	Nashville-Mt. Juliet
10	Tracy Krohn	Blue Ridge	20	Denise Mellow Boyd	Atlanta-North Fulton

## Teams Topping The Charts GCI\*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	Alice Charron Team	Nashville-Music City	6	All Star Property Group	Atlanta-West Cobb
2	Cobia Realty Group LLC	Birmingham-Hoover	7	Lee Property Professionals	Chattanooga-Downtown
3	The Assaf Team	Atlanta-Roswell	8	Seasons for Life	Atlanta-West Cobb
4	Matt Sargent Homes	Nashville-Mt. Juliet	9	Paula Girvan & Ashley Bowman	Atlanta-Decatur
5	Carrie Lusk & Kimbo Rutledge	Birmingham-Vestavia	10	At Home	Montgomery

## Groups Topping The Charts GCI\*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	Anna K Intown	Atlanta-In Town	6	Robin Martin & Associates	Atlanta-North Fulton
2	Heather Murphy Group	Savannah	7	Robinson Team	Chattanooga-Downtown
3	The North Georgia Group	Atlanta-North Forsyth	8	Teri Ehrlich Homes	Atlanta-Peachtree Road
4	The Gray Group	Tuscaloosa	9	The Vining Team	Atlanta-Metro East
5	OZ-Atlanta Home Specialists	Atlanta-Decatur	10	Alliance Home and Land Group	Atlanta-Metro East

### **\*From February KWRI Reports\***

\*In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.\*

# SOUTHEAST REGION RANKINGS

## Top Market Centers - Gross Agents - February

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta-West	Ray DuVall	27	7	Atlanta-NE	Bruce Mitchell	11
2	Atlanta-North Fulton	Henry Quintero	22	8	Atlanta-South Forsyth	Andrea Wright	10
3	Atlanta-Sugarloaf	Chad & Dominai Reeves	21	8	Knoxville-West	J Lewis	10
4	Chattanooga - Downtown	Hope Brazzell	19	8	Nashville-Franklin	Jason Huck	10
5	Atlanta-Peachtree Road	Ahndea May	15	8	Savannah	John Sherrod	10
5	Atlanta-West Cobb	Matt Pitts	15				

\*\*\*\*Congratulations to Blue Ridge for launching with 42 agents!\*\*\*\*

## Top Market Centers - Net Agents - February

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Atlanta-West	Ray DuVall	16	6	Atlanta-NE	Bruce Mitchell	4
2	Chattanooga - Downtown	Hope Brazzell	12	6	Birmingham-Hoover	Kathy Gipson	4
3	Atlanta-Stockbridge	Cherie Chennault	5	6	Atlanta-Hall County	Patricia Bower & Adrian Terei	4
3	Madison	Shawn Strain	5	7	Atlanta-West Cobb	Matt Pitts	3
3	Georgia Communities	Madison Coleman	5	7	Anniston	Crystal Watkins	3
				7	Atlanta-South Fulton	Toya Davis-Stevenson	3

## Top Market Centers - Gross Agents - YTD

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta-West	Ray DuVall	52	6	Chattanooga - Downtown	Hope Brazzell	30
2	KW Blue Ridge*	Devin Hazen	42	7	Atlanta-West Cobb	Matt Pitts	29
2	Atlanta-North Fulton	Henry Quintero	42	8	Nashville-Music City	Ashley Jo Lyle	25
4	Atlanta-Sugarloaf	Chad & Dominai Reeves	40	9	Savannah	John Sherrod	21
5	Atlanta-Peachtree Road	Ahndea May	36	10	Atlanta-NE	Bruce Mitchell	20
				10	Atlanta-Smyrna/Vinings	Austin Scott	20

## Top Market Centers - Net Agents - YTD

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	KW Blue Ridge*	Devin Hazen	42	7	Nashville-Franklin	Jason Huck	6
2	Atlanta-West	Ray DuVall	27	7	Auburn	Lance Tidwell	6
3	Chattanooga - Downtown	Hope Brazzell	12	9	Chattanooga-East Brainerd	Jay Craig	5
4	Atlanta-West Cobb	Matt Pitts	8	9	Atlanta-Hall County	Patricia Bower & Adrian Terei	5
4	Nashville-Music City	Ashley Jo Lyle	8	9	Montgomery	Toney Adams	5
6	Georgia Communities	Madison Coleman	7	9	Middle Georgia	Calvin Davis	5

\*From Market Center Launch

\*\*From February KWRI Reports\*\*

# SOUTHEAST REGION RANKINGS

## Top 10 Market Centers – February Core Profit\*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta-North Forsyth	\$64,600	6	Clarksville	\$22,673
2	Atlanta-North Fulton	\$53,469	7	Atlanta-Roswell	\$22,055
3	Birmingham-Vestavia	\$46,804	8	Atlanta-West	\$19,627
4	Savannah	\$37,841	9	Cleveland	\$19,320
5	Atlanta-Hall County	\$28,701	10	Columbus	\$18,487

## Top 10 Market Centers – February Profit Share\*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta-North Fulton	\$62,987	6	Savannah	\$29,416
2	Atlanta-North Forsyth	\$55,768	7	Atlanta-Roswell	\$27,862
3	Atlanta-Sugarloaf	\$42,043	8	Birmingham-Vestavia	\$27,769
4	Atlanta-East Cobb	\$33,607	9	Atlanta-Hall County	\$23,123
5	Atlanta-South Forsyth	\$29,826	10	Atlanta-Peachtree Road	\$17,906

\*From February KWRI Reports\*

# SOUTHEAST REGION RANKINGS

## February 2025 Monthly/YTD Rankings

	Jan	Feb.	YTD
Gross Recruits	1	1	1
Net Recruits	27	31	31
Agent Count	1	1	1
Closed Units	1	1	1
Closed Vol.	1	1	1
Written Units	1	1	1
Written Vol.	1	1	1
Listing Units	1	1	1
Listing Vol.	1	1	1
Total Royalty	1	1	1
Owner Profit	1	1	1
Profit Share	1	1	1
Royalty/MC	10	4	5
Royalty/Agent	19	14	17
# Cat. SE is #1	11/14	11/14	11/14

### Categories to Be #1 - YTD

#### 1) Total Agents:

#1	Southeast	14,278
#2	Greater Pennsylvania	9,761
#3	Texas - South	9,266
#4	New York - Tri-State	8,767

#### 2) Net Recruits:

#1	California - Central and So.	36
#2	New York - Manhattan	11
#3	Oklahoma	9
#31	Southeast	-330

**To Be #1, We Need Add'l:\***

**Total Agents: #0**

**Net Recruits: #366**

# SOUTHEAST REGION RANKINGS



## Market Center CORE PROFIT RANKINGS YTD

\*\*\* Please note 2025 Rankings do NOT include  
KWEN\*\*\*

Rankings are out of 772 KW MCs

Market Center	YTD 12/2024	YTD 01/2025	YTD 02/2025
Atlanta – North Forsyth	21	14	3
Birmingham – Vestavia	46	96	16
Savannah	55	64	26
Atlanta – North Fulton	14	390	31
Nashville – Franklin	148	19	51
Clarksville	64	130	69
Atlanta – Hall County	155	219	73
Cleveland	280	118	85
Golden Isles	209	87	87
Atlanta – East Cobb	191	90	103
Atlanta - Sugarloaf	112	78	112

# SOUTHEAST REGION RANKINGS

Atlanta – West	230	253	126
Tuscaloosa	107	140	128
Atlanta – In Town	201	44	133
Johnson City	264	125	141
Atlanta – Roswell	83	417	149
Atlanta – South Forsyth	154	212	152
Columbus, GA	101	400	169
Chattanooga – East Brainerd	99	106	173
Atlanta – Peachtree City	229	161	176
Birmingham – Trussville	305	252	204
Chattanooga – Downtown	108	502	230
Atlanta – Cherokee	127	461	262
Montgomery	351	370	271
Anniston	188	299	283
Auburn, AL	433	217	299
Nashville – Murfreesboro	258	343	314
Maryville	381	336	334
Augusta	223	169	348
Nashville – Spring Hill	327	518	354
Madison	465	426	424

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Atlanta – Perimeter East	541	493	425
Birmingham – Hoover	303	285	428
Birmingham – Alabaster	237	469	431
Southeast Alabama	228	427	444
Atlanta – South Fulton	673	574	449
Knoxville-West	189	459	453
Georgia Communities	625	559	475
Nashville – Mt. Juliet	374	632	489
Atlanta – Chatt. North	610	127	493
Atlanta – Newnan	677	558	511
Nashville – Music City	361	553	527
Atlanta – North Gwinnett	330	658	563
Atlanta – Midtown	762	652	579
Birmingham – Homewood	727	664	599
Birmingham – Gardendale	630	662	616
Huntsville	179	640	622
KW Blue Ridge			646
Atlanta – Decatur	260	674	649
Nashville – Hendersonville	590	625	657
Atlanta – West Cobb	368	693	658



# SOUTHEAST REGION RANKINGS

Atlanta – Metro East	510	562	680
Farragut/Hardin Valley	517	480	681
Atlanta – Peachtree Road	40	689	691
Atlanta - Griffin	616	677	697
Middle Georgia	539	566	700
Atlanta – Buckhead	718	680	710
Atlanta – Smyrna/Vinings	697	709	730
Athens	394	714	731
Atlanta – NE	545	728	744
Atlanta – Barrow-Jackson	476	732	752
Atlanta – Perimeter North	776	740	763
Atlanta – Sandy Springs	578	769	765
Atlanta – Stockbridge	719	764	768

**CONGRATULATIONS**

# **DAY 1 TRANSMITTERS**

**kw** SOUTHEAST  
REGION  
KELLERWILLIAMS.

<b>Lisa Dye</b>	<b>Farragut/Hardin Valley</b>
<b>Holly McNeal</b>	<b>Anniston</b>
<b>Lynn Tortorigi</b>	<b>Atlanta - North Fulton</b>
<b>Kathy Love</b>	<b>Chattanooga - East Brainerd</b>
<b>Chandra Woods</b>	<b>Madison</b>
<b>Tonya Biter</b>	<b>Nashville - Murfreesboro</b>
<b>Liz McKinley</b>	<b>Tuscaloosa</b>
<b>Gina Fields</b>	<b>Atlanta - West Cobb</b>
<b>Miriam Elzey</b>	<b>Atlanta - North Forsyth</b>
<b>Susan Sullivan</b>	<b>Montgomery</b>
<b>Stephanie Clarkson</b>	<b>Nashville Spring Hill</b>
<b>Miranda Strickland</b>	<b>Southeast Alabama</b>
<b>Stephanie Tatum</b>	<b>Cleveland</b>
<b>Jill Riley</b>	<b>Birmingham - Homewood</b>
<b>Lisa Wright</b>	<b>Nashville - Franklin</b>
<b>Melissa Koehler</b>	<b>Atlanta - East Cobb</b>
<b>Amber Gastwirth</b>	<b>Golden Isles</b>
<b>Nikki Alexander</b>	<b>Birmingham - Alabaster</b>
<b>Lisa Dye</b>	<b>Knoxville - West</b>
<b>Jacque Blackburn</b>	<b>Atlanta - Hall County</b>
<b>TBD</b>	<b>Atlanta - South Fulton</b>
<b>Kim Milstead</b>	<b>Auburn</b>
<b>Alex Haun</b>	<b>Maryville</b>
<b>Patty DelPrete</b>	<b>Atlanta - Smyrna/Vinings</b>
<b>Susan Mortimer</b>	<b>Atlanta - Cherokee</b>
<b>Patty DelPrete</b>	<b>Atlanta - Perimeter North</b>