

MONTHLY STATS



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Jay Klos	Madison	11	Mary McMath	Atlanta-East Cobb
2	Kathy Radler	Atlanta-East Cobb	12	Lindsey Haas	Atlanta-West Cobb
2	Janet Futch	Atlanta-East Cobb	13	April Angeles	Atlanta-Hall County
4	Jill Harris	Atlanta-East Cobb	14	Alison Cox	Columbus, GA
5	Cara Inman	Atlanta-North Fulton	15	Holly Keel	KW Auburn
6	Sheila Douthat	Atlanta-North Forsyth	16	Lori Thomason	Atlanta-West Cobb
7	Tracy Krohn	KW Blue Ridge	17	Kelly Rosen	Atlanta-South Forsyth
8	Irina Averyanov	Atlanta-North Fulton	18	Libby Bramlett	Atlanta-East Cobb
9	Allen Lo	Atlanta-Chattahoochee North	19	Cyndi Contrucci	Atlanta-East Cobb
10	Lucas Haun	Knoxville-West	20	Jill Heineck	Atlanta-Peachtree Road

Teams Topping The Charts GCI*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	Reid Casey Team	Atlanta-North Fulton	6	Commercial Property Advisors	Savannah
2	The Dixon Team	Chattanooga-East Brainerd	7	Carter And Associates	Atlanta-Decatur
3	The Graves Team	Atlanta-Buckhead	8	Cynthia Pierce Team	Atlanta-Perimeter North
4	The Jill Heffernan Group	Madison	9	Alice Charron Team	Nashville-Music City
5	The Pearson Group	Nashville-Murfreesboro	10	Team Thomley	Tuscaloosa

Groups Topping The Charts GCI*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	The Gray Group	Tuscaloosa	6	Janice Overbeck Team	Atlanta-East Cobb
2	The Huffaker Group	Nashville-Mt. Juliet	7	OZ-Atlanta Home Specialists	Atlanta-Decatur
3	Anna K Intown	Atlanta-Intown	8	Heather Murphy Group	Savannah
4	Robinson Team	Chattanooga - Downtown	9	Kellerhals Team	Chattanooga - Downtown
5	Asher Black and Company	Chattanooga - Downtown	10	The North Georgia Group	Atlanta-North Forsyth

From March KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

SOUTHEAST REGION RANKINGS

Top Market Centers - Gross Agents - March

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta-West	Ray DuVall	30	6	Birmingham-Vestavia	Catherine Singletary & Justin Williams	15
2	Atlanta-North Fulton	Henry Quintero	26	7	Atlanta-South Forsyth	Andrea Wright	13
3	Atlanta-Sugarloaf	Chad & Dominai Reeves	23	7	Atlanta-West Cobb	Matt Pitts	13
4	Atlanta-Peachtree Road	Ahndea May	22	7	Nashville-Murfreesboro	Mike French	13
5	Chattanooga - Downtown	Hope Brazzell	19	10	Atlanta-North Gwinnett	Dara Laughlin	12
				10	Atlanta-Peachtree City	Jake & Stephanie Smith	12

Top Market Centers - Net Agents - March

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Atlanta-West	Ray DuVall	16	7	Atlanta-North Gwinnett	Dara Laughlin	6
2	Chattanooga - Downtown	Hope Brazzell	15	7	Chattanooga-East Brainerd	Jay Craig	6
3	Atlanta-North Fulton	Henry Quintero	8	9	Atlanta-West Cobb	Matt Pitts	5
4	Atlanta-Peachtree Road	Ahndea May	7	9	Atlanta-Peachtree City	Jake & Stephanie Smith	5
4	Birmingham-Vestavia	Catherine Singletary & Justin Williams	7	9	Nashville-Music City	Ashley Jo Lyle	5
4	Nashville-Murfreesboro	Mike French	7				

Top Market Centers - Gross Agents - YTD

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta-West	Ray DuVall	82	6	Atlanta-West Cobb	Matt Pitts	42
2	Atlanta-North Fulton	Henry Quintero	68	6	KW Blue Ridge	Devin Hazen	42*
3	Atlanta-Sugarloaf	Chad & Dominai Reeves	63	8	Nashville-Music City	Ashley Jo Lyle	35
4	Atlanta-Peachtree Road	Ahndea May	58	9	Birmingham-Vestavia	Catherine Singletary & Justin Williams	34
5	Chattanooga - Downtown	Hope Brazzell	49	10	Atlanta-South Forsyth	Andrea Wright	31
				10	Savannah	John Sherrod	31

Top Market Centers - Net Agents - YTD

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Atlanta-West	Ray DuVall	43	6	Chattanooga-East Brainerd	Jay Craig	11
2	KW Blue Ridge	Devin Hazen	41*	7	Birmingham-Vestavia	Catherine Singletary & Justin Williams	9
3	Chattanooga - Downtown	Hope Brazzell	27	7	Middle Georgia	Calvin Davis	9
4	Atlanta-West Cobb	Matt Pitts	13	9	Nashville-Murfreesboro	Mike French	8
4	Nashville-Music City	Ashley Jo Lyle	13	9	Atlanta-Hall County	Patricia Bower & Adrian Terei	8

*Launching Market Center

From March KWRI Reports

SOUTHEAST REGION RANKINGS

Top 10 Market Centers – March Core Profit*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta-North Forsyth	\$80,575	6	Atlanta-East Cobb	\$38,073
2	Atlanta-North Fulton	\$59,339	7	Chattanooga-East Brainerd	\$35,570
3	Birmingham-Vestavia	\$42,879	8	Atlanta-Hall County	\$31,046
4	Golden Isles	\$41,018	9	Nashville-Franklin	\$30,938
5	Savannah	\$39,243	10	Augusta	\$27,609

Top 10 Market Centers – March Profit Share*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta-North Fulton	\$75,005	6	Savannah	\$31,919
2	Atlanta-North Forsyth	\$68,374	7	Golden Isles	\$27,487
3	Atlanta-East Cobb	\$47,053	8	Atlanta-Hall County	\$26,793
4	Atlanta-Peachtree Road	\$39,253	9	Birmingham-Vestavia	\$26,026
5	Atlanta-South Forsyth	\$38,682	10	Atlanta-Decatur	\$25,861

From March KWRI Reports

SOUTHEAST REGION

RANKINGS

March 2025 Monthly/YTD Rankings

	Jan	Feb.	March	YTD
Gross Recruits	1	1	2	1
Net Recruits	27	31	13	31
Agent Count	1	1	1	1
Closed Units	1	1	1	1
Closed Vol.	1	1	1	1
Written Units	1	1	1	1
Written Vol.	1	1	1	1
Listing Units	1	1	1	1
Listing Vol.	1	1	1	1
Total Royalty	1	1	1	1
Owner Profit	1	1	1	1
Profit Share	1	1	1	1
Royalty/MC	10	4	6	6
Royalty/Agent	19	14	15	17
# Cat. SE is #1	11/14	11/14	10/14	11/14

Categories to Be #1 - YTD

1) Total Agents:

#1	Southeast	14,281
#2	Greater Pennsylvania	9,799
#3	Texas - South	9,164
#4	New York - Tri-State	8,766

To Be #1. We Need Add'l:*
Total Agents: #0

2) Net Recruits:

#1	Canada	366
#2	California - Central & So.	59
#3	Utah	20
#31	Southeast	-327

Net Recruits: #693

SOUTHEAST REGION RANKINGS



Market Center CORE PROFIT RANKINGS YTD

*** Please note 2025 Rankings do NOT include KWEN***
Rankings are out of 774 KW MCs

Market Center	YTD 10/2024	YTD 11/2024	YTD 12/2024	YTD 01/2025	YTD 02/2025	YTD 03/2025
Atlanta – North Forsyth	19	20	21	14	3	4
Atlanta – North Fulton	15	18	14	390	31	18
Birmingham – Vestavia	50	47	46	96	16	21
Savannah	49	50	55	64	26	27
Golden Isles	181	198	209	87	87	50
Nashville – Franklin	146	149	148	19	51	51
Atlanta – East Cobb	153	204	191	90	103	61
Atlanta – Hall County	145	140	155	219	73	62
Chattanooga – East Brainerd	100	94	99	106	173	91
Cleveland	292	260	280	118	85	100
Tuscaloosa	134	113	107	140	128	114
Clarksville	69	66	64	130	69	117
Atlanta – South Forsyth	148	160	154	212	152	118
Atlanta – West	256	258	230	253	126	125

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Columbus, GA	97	102	101	400	169	132
Chattanooga – Downtown	133	114	108	502	230	156
Atlanta – Intown	219	261	201	44	133	169
Atlanta – Roswell	79	82	83	417	149	170
Johnson City	257	271	264	125	141	174
Augusta	195	227	223	169	348	193
Birmingham – Trussville	311	299	305	252	204	210
Anniston	198	178	188	299	283	217
Atlanta - Sugarloaf	143	143	112	78	112	228
Atlanta – Peachtree City	238	251	229	161	176	238
Atlanta – Cherokee	120	130	127	461	262	241
Nashville – Murfreesboro	239	247	258	343	314	269
Nashville – Spring Hill	287	318	327	518	354	275
Birmingham – Alabaster	244	237	237	469	431	301
Auburn, AL	466	445	433	217	299	302
Birmingham – Hoover	306	306	303	285	428	305
Montgomery	368	361	351	370	271	307
Madison	462	460	465	426	424	313
Knoxville-West	184	182	189	459	453	341
Southeast Alabama	211	219	228	427	444	351
Maryville	384	390	381	336	334	380

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Atlanta – Newnan	690	689	677	558	511	404
Nashville – Mt. Juliet	424	409	374	632	489	410
Atlanta – North Gwinnett	322	370	330	658	563	413
Atlanta – Decatur	212	233	260	674	649	499
Atlanta – Perimeter East	550	554	541	493	425	507
KW Blue Ridge					646	513
Georgia Communities	632	633	625	559	475	523
Atlanta – Chatt. North	576	667	610	127	493	549
Nashville – Music City	406	404	361	553	527	551
Birmingham – Homewood	744	739	727	664	599	561
Huntsville	186	207	179	640	622	564
Atlanta – South Fulton	630	673	673	574	449	571
Atlanta – Peachtree Road	73	74	40	689	691	597
Nashville – Hendersonville	573	602	590	625	657	609
Farragut/Hardin Valley	470	474	517	480	681	652
Atlanta – Midtown	756	764	762	652	579	667
Atlanta – Metro East	516	506	510	562	680	671
Birmingham – Gardendale	640	614	630	662	616	686
Athens	426	420	394	714	731	690
Atlanta – West Cobb	321	347	368	693	658	698
Middle Georgia	484	521	539	566	700	708

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Atlanta - Griffin	625	630	616	677	697	709
Atlanta – Barrow-Jackson	461	470	476	732	752	716
Atlanta – Smyrna/Vinings	637	688	697	709	730	727
Atlanta – NE	527	558	545	728	744	728
Atlanta – Buckhead	644	687	718	680	710	739
Atlanta – Stockbridge	699	705	719	764	768	741
Atlanta – Sandy Springs	488	525	578	769	765	769
Atlanta – Perimeter North	765	774	776	740	763	770

CONGRATULATIONS

kw SOUTHEAST
REGION
KELLERWILLIAMS.

DAY 1 TRANSMITTERS

Miriam Elzey	Atlanta - North Forsyth
Tonya Biter	Nashville - Murfreesboro
Holly McNeal	Anniston
Kathy Love	Chattanooga - East Brainerd
Miranda Strickland	Southeast Alabama
Lynn Tortorigi	Atlanta - North Fulton
Jacque Blackburn	Atlanta - Hall County
Gina Fields	Atlanta - West Cobb
Kim Milstead	Keller Williams Auburn
TBA	Atlanta - South Fulton
Laura Tingle	Atlanta - Griffin
Erin Putnam	Atlanta - Roswell
Stephanie Clarkson	Nashville Spring Hill
Melissa Koehler	Atlanta - East Cobb
Susan Sullivan	Montgomery
Priash Mangabhai	Atlanta - North Gwinnett
Chandra Woods	Madison
Alex Haun	Maryville
Priash Mangabhai	Atlanta - Perimeter East
Lisa Wright	Nashville - Franklin
Stephanie Tatum	Cleveland
Lisa Dye	Farragut/Hardin Valley
Jill Riley	Birmingham - Homewood
Cameron Heggs	Atlanta - Buckhead
Nikki Alexander	Birmingham - Alabaster
Breanna Grammer	Columbus, GA
Priash Mangabhai	Atlanta - Northeast
Patty DelPrete	Atlanta - Perimeter North
Patty DelPrete	Atlanta - Smyrna/Vinings
Liz McKinley	Tuscaloosa