

MONTHLY STATS



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Tim Abney	Atlanta-North Forsyth	11	Anne Tiano	Atlanta-Roswell
2	Sherry Bowman	Clarksville	12	Blake Pierce	Cleveland
3	Paula Hinegardner	Nashville-Franklin	13	Radhika Doshi	Atlanta-North Fulton
4	Don Frey	Atlanta-North Forsyth	14	Cory Ditman	Atlanta-Decatur
5	Jill Rice	Atlanta-Peachtree Road	15	Dan Bangs	Atlanta-Perimeter North
6	Leanne Allen	Atlanta-West	16	Rachael Wedekind	Knoxville-West
7	Mona ElGomayel	Atlanta-Chattahoochee North	17	Rodney Maison	Atlanta-Perimeter East
8	Alexander Haun	Maryville	18	Aliaa Alsafadi	Atlanta-South Forsyth
8	Danika Bull	Maryville	19	Tiffiney Graham	Columbus, GA
10	Courtney Yates	Nashville-Murfreesboro	20	Jane Campbell	Nashville-Franklin

Teams Topping The Charts GCI*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	Etan Levine & Associates	Atlanta-Peachtree Road	6	Reid Casey Team	Atlanta-North Fulton
2	The Lowe Team	Atlanta-Sugarloaf	7	Gale Home Partners	Atlanta-East Cobb
3	KADA Realty Group	Atlanta-North Forsyth	8	The Nick Montgomery Group	Atlanta-Metro East
4	Esther Chong Realty Group	Atlanta-Sugarloaf	9	Chris & Alex ATL Home Team	Atlanta-Decatur
5	The King Moore Group	Atlanta-In Town	10	Catrina Foster Real Estate Group	Farragut/Hardin Valley

Groups Topping The Charts GCI*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	Robinson Team	Chattanooga - Downtown	6	Janice Overbeck Team	Atlanta-East Cobb
2	Alliance Home and Land Group	Atlanta-Metro East	7	Alice Maxwell Real Estate, LLC	Tuscaloosa
3	The Gray Group	Tuscaloosa	8	Team Montieth	Chattanooga-East Brainerd
4	OZ-Atlanta Home Specialists	Atlanta-Decatur	9	Atlanta Turtle Group	Atlanta-Decatur
5	Anna K Intown	Atlanta-Intown	10	The Curtin Team	Atlanta-Roswell

From April KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

SOUTHEAST REGION RANKINGS

Top Market Centers - Gross Agents - April

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta-North Fulton	Henry Quintero	29	5	Atlanta-Peachtree Road	Ahndea May	14
2	Atlanta-West	Ray DuVall	26	5	Savannah	John Sherrod	14
3	Birmingham-Vestavia	Catherine Singletary & Justin Williams	17	8	Atlanta-Sandy Springs	Kara Epstein	13
4	Nashville-Franklin	Jason Huck	15	8	Atlanta-Stockbridge	Cherie Chennault	13
5	Atlanta-Chattahoochee North	Loredana Ghete	14	10	Atlanta-South Forsyth	Andrea Wright	12

Top Market Centers - Net Agents - April

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-West	Ray DuVall	14	6	Nashville-Franklin	Jason Huck	5
2	Knoxville-West	J Lewis	7	6	Atlanta-Chattahoochee North	Loredana Ghete	5
3	Birmingham-Vestavia	Catherine Singletary & Justin Williams	6	6	Atlanta-Sandy Springs	Kara Epstein	5
3	Nashville-Music City	Ashley Jo Lyle	6	6	Atlanta-West Cobb	Matt Pitts	5
3	Columbus, GA	Rick Carpenter	6	6	Tuscaloosa	Delana Roe	5

Top Market Centers - Gross Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta-West	Ray DuVall	108	6	Atlanta-West Cobb	Matt Pitts	53
2	Atlanta-North Fulton	Henry Quintero	97	7	Birmingham-Vestavia	Catherine Singletary & Justin Williams	51
3	Atlanta-Peachtree Road	Ahndea May	72	8	Nashville-Music City	Ashley Jo Lyle	46
4	Atlanta-Sugarloaf	Chad & Dominai Reeves	70	9	KW Blue Ridge	Devin Hazen	45*
5	Chattanooga - Downtown	Hope Brazzell	58	9	Savannah	John Sherrod	45

Top Market Centers - Net Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-West	Ray DuVall	57	6	Birmingham-Vestavia	Catherine Singletary & Justin Williams	15
2	KW Blue Ridge	Devin Hazen	44*	7	Nashville-Franklin	Jason Huck	12
3	Chattanooga - Downtown	Hope Brazzell	25	7	Chattanooga-East Brainerd	Jay Craig	12
4	Nashville-Music City	Ashley Jo Lyle	19	9	Georgia Communities	Madison Coleman	8
5	Atlanta-West Cobb	Matt Pitts	18				

*Launching Market Center

From April KWRI Reports

SOUTHEAST REGION RANKINGS

Top 10 Market Centers – April Core Profit*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta-North Forsyth	\$101,520	6	Chattanooga - Downtown	\$39,003
2	Atlanta-North Fulton	\$64,395	7	Birmingham-Vestavia	\$37,029
3	Atlanta-East Cobb	\$53,115	8	Anniston	\$31,477
4	Chattanooga-East Brainerd	\$51,705	9	Southeast Alabama	\$30,420
5	Atlanta-South Forsyth	\$49,457	10	Atlanta-NE	\$29,550

Top 10 Market Centers – April Profit Share*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta-North Forsyth	\$88,531	6	Atlanta-West Cobb	\$33,064
2	Atlanta-North Fulton	\$80,761	7	Chattanooga - Downtown	\$31,378
3	Atlanta-East Cobb	\$56,882	8	Atlanta-Sugarloaf	\$31,307
4	Atlanta-South Forsyth	\$42,641	9	Atlanta-In Town	\$28,860
5	Chattanooga-East Brainerd	\$37,438	10	Atlanta-Roswell	\$26,430

From April KWRI Reports

SOUTHEAST REGION RANKINGS

April 2025 Monthly/YTD Rankings

	Jan	Feb.	March	April	YTD
Gross Recruits	1	1	2	1	1
Net Recruits	27	31	13	6	29
Agent Count	1	1	1	1	1
Closed Units	1	1	1	1	1
Closed Vol.	1	1	1	1	1
Written Units	1	1	1	1	1
Written Vol.	1	1	1	1	1
Listing Units	1	1	1	1	1
Listing Vol.	1	1	1	*	1
Total Royalty	1	1	1	1	1
Owner Profit	1	1	1	1	1
Profit Share	1	1	1	1	1
Royalty/MC	10	4	6	4	5
Royalty/Agent	19	14	15	16	17
# Cat. SE is #1	11/14	11/14	10/14	11/14	11/14

*Transmittal Error

Categories to Be #1 - YTD

1) Total Agents:

#1	Southeast	14,301
#2	Greater Pennsylvania	9,843
#3	Texas - South	9,151
#4	New York - <u>Tri-State</u>	8,803

2) Net Recruits:

#1	Canada	358
#2	California - Central & So.	87
#3	Maryland & D.C.	23
#29	Southeast	-307

To Be #1, We Need Add'l:*
Total Agents: #0

Net Recruits: #665

SOUTHEAST REGION RANKINGS



Market Center CORE PROFIT RANKINGS YTD

*** Please note 2025 Rankings do NOT include KWEN***
Rankings are out of 774 KW MCs

Market Center	YTD 11/2024	YTD 12/2024	YTD 01/2025	YTD 02/2025	YTD 03/2025	YTD 04/2025
Atlanta – North Forsyth	20	21	14	3	4	3
Atlanta – North Fulton	18	14	390	31	18	15
Birmingham – Vestavia	47	46	96	16	21	30
Atlanta – East Cobb	204	191	90	103	61	47
Savannah	50	55	64	26	27	48
Chattanooga – East Brainerd	94	99	106	173	91	61
Nashville – Franklin	149	148	19	51	51	73
Atlanta – South Forsyth	160	154	212	152	118	77
Atlanta – Hall County	140	155	219	73	62	84
Golden Isles	198	209	87	87	50	99

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Chattanooga – Downtown	114	108	502	230	156	107
Tuscaloosa	113	107	140	128	114	109
Clarksville	66	64	130	69	117	117
Atlanta – West	258	230	253	126	125	118
Columbus, GA	102	101	400	169	132	146
Anniston	178	188	299	283	217	166
Atlanta – Roswell	82	83	417	149	170	171
Atlanta – Intown	261	201	44	133	169	172
Cleveland	260	280	118	85	100	173
Johnson City	271	264	125	141	174	190
Atlanta - Sugarloaf	143	112	78	112	228	227
Augusta	227	223	169	348	193	228
Nashville – Murfreesboro	247	258	343	314	269	238
Southeast Alabama	219	228	427	444	351	250
Nashville – Spring Hill	318	327	518	354	275	254
Atlanta – Peachtree City	251	229	161	176	238	263
Birmingham – Hoover	306	303	285	428	305	291
Knoxville-West	182	189	459	453	341	298

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Birmingham – Alabaster	237	237	469	431	301	299
Birmingham – Trussville	299	305	252	204	210	312
Atlanta – Cherokee	130	127	461	262	241	314
Montgomery	361	351	370	271	307	327
Maryville	390	381	336	334	380	337
Atlanta – North Gwinnett	370	330	658	563	413	358
Nashville – Mt. Juliet	409	374	632	489	410	360
Auburn, AL	445	433	217	299	302	368
Madison	460	465	426	424	313	386
Atlanta – Newnan	689	677	558	511	404	396
Atlanta – Decatur	233	260	674	649	499	426
KW Blue Ridge				646	513	480
Atlanta – Perimeter East	554	541	493	425	507	483
Huntsville	207	179	640	622	564	506
Atlanta – Chatt. North	667	610	127	493	549	527
Atlanta – South Fulton	673	673	574	449	571	553
Birmingham – Homewood	739	727	664	599	561	560
Nashville – Music City	404	361	553	527	551	575
Atlanta – Metro East	506	510	562	680	671	577

SOUTHEAST REGION

RANKINGS

Atlanta – Peachtree Road	74	40	689	691	597	583
Farragut/Hardin Valley	474	517	480	681	652	587
Georgia Communities	633	625	559	475	523	591
Atlanta – West Cobb	347	368	693	658	698	602
Nashville – Hendersonville	602	590	625	657	609	620
Athens	420	394	714	731	690	634
Atlanta – NE	558	545	728	744	728	638
Atlanta – Barrow-Jackson	470	476	732	752	716	661
Birmingham – Gardendale	614	630	662	616	686	686
Atlanta – Midtown	764	762	652	579	667	690
Atlanta - Griffin	630	616	677	697	709	695
Atlanta – Smyrna/Vinings	688	697	709	730	727	702
Atlanta – Stockbridge	705	719	764	768	741	718
Middle Georgia	521	539	566	700	708	726
Atlanta – Buckhead	687	718	680	710	739	745
Atlanta – Sandy Springs	525	578	769	765	769	759
Atlanta – Perimeter North	774	776	740	763	770	767

CONGRATULATIONS

kw SOUTHEAST
REGION
KELLERWILLIAMS.

DAY 1 TRANSMITTERS

Tonya Biter	Nashville - Murfreesboro
Kathy Love	Chattanooga - East Brainerd
Lynn Tortorigi	Atlanta - North Fulton
Laura Tingle	Atlanta - Griffin
Melissa Koehler	Atlanta - East Cobb
Gina Fields	Atlanta - West Cobb
Liz McKinley	Tuscaloosa
Priash Mangabhai	Atlanta - North Gwinnett
Holly McNeal	Anniston
Jacque Blackburn	Atlanta - Hall County
Miranda Strickland	Southeast Alabama
Breanna Grammer	Columbus
Kim Milstead	Auburn
Chandra Woods	Madison
Stephanie Clarkson	Nashville - Spring Hill
Lisa Wright	Nashville - Franklin
Miriam Elzey	Atlanta - North Forsyth
Susan Sullivan	Montgomery
Jill Riley	Birmingham - Homewood
Corey McDermott	Savannah
Nikki Alexander	Birmingham - Alabaster
Susan Mortimer	Atlanta - Cherokee
Priash Mangabhai	Atlanta - Perimeter East
Mikayla Barnes	Atlanta - South Fulton
Priash Mangabhai	Atlanta - South Forsyth
Patty DelPrete	Atlanta - Smyrna/Vinings