

kw SOUTHEAST
REGION
KELLERWILLIAMS®



**MONTHLY
STATS**



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Lucas Haun	Knoxville-West	11	Paula Hinegardner	Nashville-Franklin
2	Qunning Rong	Atlanta-North Fulton	12	Narayan Swamy	Atlanta-South Forsyth
3	Mandy Parker	Atlanta-West Cobb	13	Jenna Ingrassia	Atlanta-Hall County
4	Mason Cochran	Nashville-Music City	14	April Rener	Atlanta-South Forsyth
5	Tammy Garber	Knoxville-West	15	Joe Pleva	Chattanooga-Downtown
6	Kyle Francis	Atlanta-East Cobb	16	Jessica Warner	Nashville-Murfreesboro
7	Chad Copenhaver	Knoxville-West	17	Alec Bahmed	Nashville-Music City
8	Lisa Raines	Columbus, GA	18	Brandon Folks	Nashville-Music City
9	Ryan Assad	Atlanta-South Forsyth	19	Christy Smith	Atlanta-Roswell
10	Asher Black	Chattanooga-Downtown	20	Cyndi Contrucci	Atlanta-East Cobb

Teams Topping The Charts GCI*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	Massell Commercial Real Estate	Atlanta-Sandy Springs	6	Havens Thompson Group	Clarksville
2	Matt Sargent Homes	Nashville-Mt. Juliet	7	Chattanooga Property Team	Chattanooga-Downtown
3	The Hayes Team	Atlanta-Newnan	8	Brian McDaniel & Assoc	Atlanta-East Cobb
4	The Farren Group	Atlanta-Peachtree Road	9	The Torgerson Team	Chattanooga-Downtown
5	ConnectHome	Nashville-Franklin	10	The Welcome Home Team	Atlanta-Buckhead

Groups Topping The Charts GCI*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	Ming Sells Real Estate	Atlanta-Perimeter North	6	The Gray Group	Tuscaloosa
2	Robinson Team	Chattanooga-Downtown	7	InTown Partners Group	Huntsville
3	Alice Maxwell Real Estate, LLC	Tuscaloosa	8	Barnes Young Team	Atlanta-Peachtree Road
4	Janice Overbeck Team	Atlanta-East Cobb	9	Kellerhals Team	Chattanooga-Downtown
5	Anna K Intown	Atlanta-In Town	10	OZ-Atlanta Home Specialists	Atlanta-Decatur

From February KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

SOUTHEAST REGION RANKINGS

Top Market Centers - Gross Agents - February

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta-West	Letrissa Frieson	24	5	Atlanta-South Forsyth	Andrea Wright	11
2	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	15	5	Chattanooga-Downtown	Robert Wills & Jessica Borden	11
3	Nashville-Franklin	Jason Huck	12	8	Atlanta-Decatur	Austin Sizemore	10
3	Nashville-Music City	Cale Iorg	12	8	Atlanta-North Fulton	Loredana Ghete	10
5	Atlanta-East Cobb	Jim Alexander	11	8	Chattanooga-East Brainerd	Jay Craig	10

Top Market Centers - Net Agents - February

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-West	Letrissa Frieson	10	5	Madison	Shawn Strain	5
2	Atlanta-Decatur	Austin Sizemore	9	7	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	4
3	Chattanooga-Downtown	Robert Wills & Jessica Borden	6	7	Birmingham-Trussville	Michelle Dickey	4
3	Chattanooga-East Brainerd	Jay Craig	6	7	Cleveland	Radley Lockmiller	4
5	Nashville-Music City	Cale Iorg	5	7	Atlanta-Newnan	Joanna Sherer	4

Top Market Centers - Gross Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta-West	Letrissa Frieson	54	7	Birmingham-Vestavia	Catherine Singletary & Justin Williams	22
2	Atlanta-North Fulton	Loredana Ghete	29	8	Nashville-Franklin	Jason Huck	21
3	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	27	9	Nashville-Music City	Cale Iorg	20
4	Atlanta-Decatur	Austin Sizemore	24	10	Atlanta-NE	Quincy Hollinquest	19
4	Atlanta-Sugarloaf	Chad & Dominai Reeves	24	10	Nashville-Mt. Juliet	Roger Sargent	19
6	Atlanta-Buckhead	Kelly Chancy	23				

Top Market Centers - Net Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-West	Letrissa Frieson	23	6	Nashville-Mt. Juliet	Roger Sargent	5
2	Atlanta-Decatur	Austin Sizemore	17	6	Madison	Shawn Strain	5
3	Nashville-Music City	Cale Iorg	8	8	Nashville-Franklin	Jason Huck	4
4	Birmingham-Vestavia	Catherine Singletary & Justin Williams	6	8	Columbus, GA	Tracy Dean	4
5	Atlanta-Buckhead	Kelly Chancy	5	8	Johnson City	Brittney Ezell	4

****From February KWRI Reports****

SOUTHEAST REGION RANKINGS

Top 10 Market Centers – February Core Profit*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta-North Fulton	\$42,366	6	Chattanooga-Downtown	\$21,366
2	Atlanta-North Forsyth	\$41,123	7	Savannah	\$20,806
3	Birmingham-Vestavia	\$33,599	8	Clarksville	\$20,197
4	Columbus, GA	\$30,112	9	Atlanta-Roswell	\$18,514
5	Atlanta-West	\$23,883	10	Atlanta-South Forsyth	\$16,750

Top 10 Market Centers – February Profit Share*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta-North Fulton	\$61,548	6	Atlanta-In Town	\$23,792
2	Atlanta-North Forsyth	\$37,355	7	Atlanta-Roswell	\$21,961
3	Atlanta-Sugarloaf	\$33,766	8	Birmingham-Vestavia	\$19,577
4	Atlanta-South Forsyth	\$32,140	9	Chattanooga-Downtown	\$18,091
5	Atlanta-East Cobb	\$24,081	10	Atlanta-West Cobb	\$17,990

From February KWRI Reports

SOUTHEAST REGION RANKINGS



February 2026 Monthly/YTD Rankings

	Jan	Feb	YTD
Gross Recruits	1	1	1
Net Recruits	29	18	27
Agent Count	1	1	1
Closed Units	1	1	1
Closed Vol.	1	1	1
Written Units	1	1	1
Written Vol.	1	1	1
Listing Units	1	1	1
Listing Vol.	1	1	1
Total Royalty	1	1	1
Owner Profit	1	1	1
Profit Share	1	1	1
Royalty/MC	9	7	7
Royalty/Agent	14	14	15
# Cat. SE is #1	11/14	11/14	11/14

Categories to Be #1 - YTD

1) Total Agents:

#1	Southeast	13,812
#2	Greater Pennsylvania	9,780
#3	New York - Tri-State	8,703
#4	Texas - South	8,278

To Be #1, We Need Add'l:*
Total Agents: #0

2) Net Recruits:

#1	North Central	46
#2	California - Central & So.	30
#3	Oklahoma	18
#27	Southeast	(243)

Net Recruits: #289

SOUTHEAST REGION RANKINGS



Market Center CORE PROFIT RANKINGS YTD

Please note 2026 Rankings do NOT include KWEN

Rankings are out of 750 KW MCs

Market Center	YTD 09/2025	YTD 10/2025	YTD 11/2025	YTD 12/2025	YTD 1/2026	YTD 2/2026
Atlanta – North Forsyth	14	12	12	14	41	8
Birmingham – Vestavia	31	32	33	33	32	13
Atlanta – Roswell	91	126	111	119	16	23
Savannah	42	44	51	50	34	29
Atlanta – North Fulton	18	17	16	13	460	44
Atlanta – West	110	102	98	87	93	46
Atlanta – Hall County	90	101	155	159	53	57
Tuscaloosa	121	104	103	104	38	62
Columbus, GA	160	127	128	123	308	69
Atlanta – Intown	353	357	389	395	52	74
Chattanooga – East Brainerd	75	89	88	90	37	83
Golden Isles	178	187	172	172	114	86

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Atlanta – Peachtree City	137	159	169	153	95	99
Cleveland	393	373	375	375	139	106
Atlanta – South Forsyth	115	124	124	160	184	110
Atlanta – Cherokee	470	457	416	385	116	115
Birmingham – Alabaster	252	228	219	223	210	120
Clarksville	87	77	70	71	347	123
Huntsville North	660	674	670	671	187	127
Nashville – Spring Hill	222	229	224	250	127	139
Nashville – Franklin	149	154	147	151	163	158
Huntsville	228	233	230	221	150	164
Farragut/Hardin Valley	545	523	511	486	208	182
Johnson City	206	218	220	205	248	205
Birmingham – Hoover	314	336	342	358	238	210
Birmingham – Trussville	303	291	286	313	167	216
Knoxville-West	296	264	263	265	267	222
Georgia Communities	659	636	624	600	285	233
Anniston	225	226	233	225	283	253
Atlanta – East Cobb	136	153	187	179	397	256
Auburn, AL	235	256	273	264	411	297
Montgomery	330	334	308	309	475	299

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Southeast Alabama	229	242	253	271	280	309
Chattanooga – Downtown	213	210	206	204	613	310
Atlanta – North Gwinnett	226	234	316	317	470	349
Atlanta – Newnan	528	553	563	551	401	387
Maryville	363	379	430	448	309	402
Madison	390	404	399	406	413	415
Birmingham – Homewood	617	621	611	611	422	416
Nashville – Murfreesboro	245	274	288	297	415	429
Augusta	177	190	182	185	587	436
Atlanta - Sugarloaf	113	112	99	117	595	449
KW Blue Ridge	542	535	536	528	551	515
Birmingham – Gardendale	715	707	693	700	533	527
Atlanta – Decatur	312	331	318	308	646	532
Atlanta – Metro East	543	567	555	520	604	539
Nashville – Mt. Juliet	364	375	419	411	626	541
Atlanta – Griffin	673	659	653	636	527	546
Nashville – Hendersonville	671	677	684	682	544	551
Atlanta – Midtown	754	771	776	777	416	558
Atlanta – South Fulton	663	655	665	645	565	580
Middle Georgia	689	696	706	713	561	610

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Athens	451	475	461	442	694	616
Atlanta – Perimeter North	778	779	780	781	652	619
Atlanta – West Cobb	481	454	408	399	713	635
Atlanta – Perimeter East	476	468	456	470	653	655
Atlanta – NE	356	341	366	368	627	662
Atlanta – Barrow-Jackson	501	527	559	581	580	668
Nashville – Music City	598	671	723	717	709	704
Atlanta – Buckhead	757	761	768	774	679	709
Atlanta – Peachtree Road	358	353	325	280	740	711
Atlanta – Chatt. North	649	689	694	730	712	723
Atlanta – Stockbridge	727	725	732	728	730	742
Atlanta – Smyrna/Vinings	770	768	774	776	731	743
Atlanta – Sandy Springs	755	773	777	773	748	747

**DAY 1
TRANSMITTERS**

Jacque Blackburn Atlanta - Hall County
Kathy Love Chattanooga - East Brainerd
Lynn Tortorigi Atlanta - North Fulton
Jill Riley Birmingham - Homewood
Liz McKinley Tuscaloosa
Melissa Koehler Atlanta - East Cobb
Susan Mortimer Atlanta - Cherokee
Holly McNeal Anniston
Patty DelPrete Atlanta - Perimeter North
Cathy Patnaik Huntsville North
Miriam Elzey Atlanta - North Forsyth
Miranda Strickland Southeast Alabama
Erin Putnam Atlanta - Roswell
Kim Milstead Auburn
Laura Tingle Atlanta - Griffin
Chandra Woods Madison
Breanna Grammer Columbus, GA
Susan Sullivan Montgomery
Laura Commanday Atlanta - Chattahoochee North
Nikki Alexander Birmingham - Alabaster
TBD Cleveland
Tonya Biter Nashville - Murfreesboro
Gina Fields Atlanta - West Cobb
Nikki Coombs Johnson City
Patty DelPrete Atlanta - Smyrna/Vinings
Lisa Wright Nashville - Franklin
Stephanie Clarkson Nashville Spring Hill
Cameron Heggs Atlanta - Buckhead
Jeremy Martin Maryville