

**kw** SOUTHEAST  
REGION  
KELLERWILLIAMS®



**MONTHLY  
STATS**



# SOUTHEAST REGION RANKINGS

## Top 20 Individual Agents Rockin' The Region GCI\*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Tim Abney	Atlanta-North Forsyth	11	April Rener	Atlanta-South Forsyth
2	Lucas Haun	Knoxville-West	12	Adam Mincey	Atlanta-In Town
3	Trey Burgess	Atlanta-Peachtree Road	13	Jamie Simpson	Atlanta-Roswell
4	Kelly Rosen	Atlanta-South Forsyth	14	Jane Beare	Savannah
5	Ryker Carter	Golden Isles	15	Julia Landreth	Knoxville-West
6	Ted Morris	Atlanta-Buckhead	16	Relentless Realty	KW Blue Ridge
7	James Sahinkayasi	Atlanta-Roswell	17	Shelly Verner	Atlanta-East Cobb
8	Bedros Bozdogan	Knoxville-West	18	Ramesh Vennelakanti	Atlanta-Roswell
9	Paula Hinegardner	Nashville-Franklin	19	Sean Smith	Chattanooga-Downtown
10	Alex Tucker	Atlanta-In Town	20	Joey Marston	Nashville-Franklin

## Teams Topping The Charts GCI\*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	The Torgerson Team	Chattanooga-Downtown	6	Ponsell Partners	Atlanta-Sandy Springs
2	Your ATL Agents	Atlanta-Perimeter North	7	Kelly Choi & Associates	Atlanta-Sugarloaf
3	Southern Roots Properties	Nashville-Music City	8	Homes by Tary	Atlanta-Sugarloaf
4	The Pearson Group	Nashville-Murfreesboro	9	Custer Rowland	Nashville-Franklin
5	Jaime Wallace Team	Clarksville	10	Legacy Real Estate Group	Atlanta-Metro East

## Groups Topping The Charts GCI\*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	Robinson Team	Chattanooga-Downtown	6	Livian Ascend	Atlanta-North Fulton
2	The Gray Group	Tuscaloosa	7	Meek Realty Group	Barrow-Jackson
3	The Huffaker Group - Mt. Juliet	Nashville-Mt. Juliet	8	Ming Sells Real Estate	Atlanta-Perimeter North
4	The North Georgia Group	Atlanta-North Forsyth	9	Kellerhals Team	Chattanooga-Downtown
5	Janice Overbeck Team	Atlanta-East Cobb	10	Anna K Intown	Atlanta-In Town

### **\*From March KWRI Reports\***

\*In an effort to recognize individuals, teams and groups we are using KWRI reports which reflect GCI.\*

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# SOUTHEAST REGION RANKINGS

## Top Market Centers - Gross Agents - March

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta-West	Letrissa Frieson	24	6	Atlanta-South Forsyth	Andrea Wright	14
2	Atlanta-North Fulton	Loredana Ghete	20	7	Atlanta-Buckhead	Kelly Chancy	13
3	Atlanta-Sugarloaf	Chad & Dominai Reeves	19	8	Atlanta-Smyrna/Vinings	Austin Scott	12
4	Atlanta-Sandy Springs	Kara Epstein	15	8	Chattanooga-East Brainerd	Jay Craig	12
4	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	15	8	Huntsville	Heather Jones	12

## Top Market Centers - Net Agents - March

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-West	Letrissa Frieson	11	5	Atlanta-Buckhead	Kelly Chancy	7
2	Atlanta-Decatur	Austin Sizemore	10	5	Chattanooga-East Brainerd	Jay Craig	7
3	Huntsville	Heather Jones	8	7	Atlanta-Sandy Springs	Kara Epstein	6
3	Augusta	Sheri Murphy	8	7	Birmingham-Homewood	Lindsay Sport	6

## Top Market Centers - Gross Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta-West	Letrissa Frieson	78	7	Atlanta-South Forsyth	Andrea Wright	32
2	Atlanta-North Fulton	Loredana Ghete	49	8	Nashville-Franklin	Jason Huck	31
3	Atlanta-Sugarloaf	Chad & Dominai Reeves	43	9	Nashville-Music City	Cale Iorg	30
4	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	42	10	Chattanooga-East Brainerd	Jay Craig	29
5	Atlanta-Buckhead	Kelly Chancy	36	10	Birmingham-Vestavia	Catherine Singletary & Justin Williams	29
6	Atlanta-Decatur	Austin Sizemore	34				

## Top Market Centers - Net Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-West	Letrissa Frieson	34	5	Birmingham-Vestavia	Catherine Singletary & Justin Williams	7
2	Atlanta-Decatur	Austin Sizemore	27	6	Anniston	Tasha Blumenberg	6
3	Nashville-Music City	Cale Iorg	13	7	Augusta	Sheri Murphy	5
4	Atlanta-Buckhead	Kelly Chancy	12				

**\*\*From March KWRI Reports\*\***

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# SOUTHEAST REGION RANKINGS

## Top 10 Market Centers – March Core Profit\*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta-North Forsyth	\$82,498	6	Atlanta-West	\$43,050
2	Atlanta-North Fulton	\$62,915	7	Atlanta-Cherokee	\$41,885
3	Atlanta-Peachtree Road	\$47,015	8	Savannah	\$40,267
4	Nashville-Franklin	\$44,693	9	Birmingham-Hoover	\$32,554
5	Atlanta-Hall County	\$43,324	10	Columbus, GA	\$32,154

## Top 10 Market Centers – March Profit Share\*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta-North Fulton	\$75,036	6	Nashville-Franklin	\$32,426
2	Atlanta-North Forsyth	\$70,077	7	Atlanta-Roswell	\$30,594
3	Atlanta-Peachtree Road	\$54,256	8	Atlanta-Cherokee	\$30,503
4	Atlanta-East Cobb	\$38,771	9	Savannah	\$29,351
5	Atlanta-Hall County	\$36,879	10	Atlanta-West	\$28,361

### **\*From March KWRI Reports\***

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# SOUTHEAST REGION RANKINGS

## March 2026 Monthly/YTD Rankings

	Jan	Feb	March	YTD
Gross Recruits	1	1	1	1
Net Recruits	29	18	2	26
Agent Count	1	1	1	1
Closed Units	1	1	1	1
Closed Vol.	1	1	1	1
Written Units	1	1	1	1
Written Vol.	1	1	1	1
Listing Units	1	1	1	1
Listing Vol.	1	1	2	1
Total Royalty	1	1	1	1
Owner Profit	1	1	1	1
Profit Share	1	1	1	1
Royalty/MC	9	7	7	7
Royalty/Agent	14	14	16	16
# Cat. SE is #1	11/14	11/14	10/14	11/14

## Categories to Be #1 - YTD

### 1) Total Agents:

#1	Southeast	13,859
#2	Greater Pennsylvania	9,784
#3	New York - Tri-State	8,719
#4	Texas - South	8,257

**To Be #1, We Need Add'l:\***  
**Total Agents: #0**

### 2) Net Recruits:

#1	North Central	61
#2	California - Central & So.	45
#3	California - LA	38
#26	Southeast	(196)

**Net Recruits: #257**

# SOUTHEAST REGION RANKINGS



## Market Center CORE PROFIT RANKINGS YTD

\*\*\*Please note 2026 Rankings do NOT include KWEN\*\*\*  
Rankings are out of 751 KW MCs

Market Center	YTD 10/2025	YTD 11/2025	YTD 12/2025	YTD 1/2026	YTD 2/2026	YTD 3/2026
Atlanta – North Forsyth	12	12	14	41	8	4
Atlanta – North Fulton	17	16	13	460	44	11
Birmingham – Vestavia	32	33	33	32	13	27
Savannah	44	51	50	34	29	28
Atlanta – West	102	98	87	93	46	34
Atlanta – Hall County	101	155	159	53	57	37
Atlanta – Roswell	126	111	119	16	23	41
Atlanta – Cherokee	457	416	385	116	115	57
Columbus, GA	127	128	123	308	69	58
Nashville – Franklin	154	147	151	163	158	65
Tuscaloosa	104	103	104	38	62	66
Golden Isles	187	172	172	114	86	74

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Atlanta – Intown	357	389	395	52	74	93
Nashville – Spring Hill	229	224	250	127	139	102
Chattanooga – East Brainerd	89	88	90	37	83	108
Atlanta – Peachtree City	159	169	153	95	99	110
Birmingham – Hoover	336	342	358	238	210	113
Birmingham – Alabaster	228	219	223	210	120	146
Farragut/Hardin Valley	523	511	486	208	182	152
Knoxville-West	264	263	265	267	222	167
Atlanta – South Forsyth	124	124	160	184	110	168
Atlanta – East Cobb	153	187	179	397	256	196
Atlanta – Newnan	553	563	551	401	387	210
Anniston	226	233	225	283	253	211
Clarksville	77	70	71	347	123	212
Huntsville North	674	670	671	187	127	228
Chattanooga – Downtown	210	206	204	613	310	231
Johnson City	218	220	205	248	205	236
Auburn, AL	256	273	264	411	297	246
Huntsville	233	230	221	150	164	256
Cleveland	373	375	375	139	106	258
Georgia Communities	636	624	600	285	233	269
Birmingham – Trussville	291	286	313	167	216	271

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Southeast Alabama	242	253	271	280	309	290
Nashville – Murfreesboro	274	288	297	415	429	300
Maryville	379	430	448	309	402	325
Montgomery	334	308	309	475	299	329
Augusta	190	182	185	587	436	332
Atlanta – Decatur	331	318	308	646	532	402
Atlanta – North Gwinnett	234	316	317	470	349	411
Atlanta – Metro East	567	555	520	604	539	415
Birmingham – Homewood	621	611	611	422	416	444
Atlanta - Sugarloaf	112	99	117	595	449	475
Madison	404	399	406	413	415	486
KW Blue Ridge	535	536	528	551	515	493
Atlanta – Griffin	659	653	636	527	546	513
Atlanta – Peachtree Road	353	325	280	740	711	523
Atlanta – NE	341	366	368	627	662	528
Nashville – Mt. Juliet	375	419	411	626	541	534
Athens	475	461	442	694	616	539
Birmingham – Gardendale	707	693	700	533	527	550
Atlanta – West Cobb	454	408	399	713	635	564
Nashville – Hendersonville	677	684	682	544	551	568
Atlanta – Midtown	771	776	777	416	558	621

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Atlanta – South Fulton	655	665	645	565	580	631
Atlanta – Perimeter East	468	456	470	653	655	632
Atlanta – Barrow-Jackson	527	559	581	580	668	636
Middle Georgia	696	706	713	561	610	657
Atlanta – Perimeter North	779	780	781	652	619	666
Nashville – Music City	671	723	717	709	704	707
Atlanta – Stockbridge	725	732	728	730	742	719
Atlanta – Chatt. North	689	694	730	712	723	724
Atlanta – Buckhead	761	768	774	679	709	732
Atlanta – Smyrna/Vinings	768	774	776	731	743	734
Atlanta – Sandy Springs	773	777	773	748	747	738

**DAY 1  
TRANSMITTERS**

Jill Riley Birmingham - Homewood  
Miranda Strickland Southeast Alabama  
Tonya Biter Nashville - Murfreesboro  
Holly McNeal Anniston  
Lynn Tortorigi Atlanta - North Fulton  
Miriam Elzey Atlanta - North Forsyth  
Melissa Koehler Atlanta - East Cobb  
Kathy Love Chattanooga - East Brainerd  
Susan Mortimer Atlanta - Cherokee  
Laura Commanday Atlanta - Chattahoochee North  
Kim Milstead KW Auburn  
Liz McKinley Tuscaloosa  
Jacque Blackburn Atlanta - Hall County  
Kayla Brown KW Blue Ridge  
Laura Tingle Atlanta - Griffin  
Stephanie Clarkson Nashville - Spring Hill  
Gina Fields Atlanta - West Cobb  
Jenny Tobler Huntsville North  
Jenifer Pauls Cleveland  
Lisa Wright Nashville - Franklin  
Breanna Grammer Columbus, GA  
Nikki Coombs Johnson City  
Alex Haun Farragut/Hardin Valley  
Nikki Alexander Birmingham - Alabaster  
Jeremy Martin Maryville  
Erin Putnam Atlanta - Roswell  
Chandra Woods Madison  
Susan Sullivan Montgomery  
Patty DelPrete Atlanta - Perimeter North  
Jon McWhorter Birmingham - Hoover  
Patty DelPrete Atlanta - Smyrna/Vinings  
Jon McWhorter Birmingham - Vestavia