

kw SOUTHEAST
REGION
KELLERWILLIAMS®



MONTHLY STATS



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Lucas Haun	Knoxville-West	11	Riley Manasek	Columbus, GA
2	Chip Brasher	Birmingham-Vestavia	12	Peggy Pfohl	Atlanta-Sugarloaf
3	Cynthia Baer	Atlanta-Decatur	13	Virginia Babb	Knoxville-West
4	Alex Tucker	Atlanta-In Town	14	Mary Beth Cook	Atlanta-South Forsyth
5	Ming Zhou	Atlanta-Perimeter North	15	Holly McDonald	Madison
6	Jessica Warner	Nashville-Murfreesboro	16	Florin Popescu	Atlanta-South Forsyth
7	Amy Widener	Atlanta-Decatur	17	Kathy Pollock	Greater Athens
8	Curt Kelliher	Atlanta-In Town	18	Rob Smith	Atlanta-In Town
9	Paula Hinegardner	Nashville-Franklin	19	Peggy Connors	Atlanta-Roswell
10	Andrew Hill	Nashville-Spring Hill	20	Mona ElGomayel	Atlanta-Chattahoochee North

Teams Topping The Charts GCI*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	Matt Sargent Homes	Nashville-Mt. Juliet	6	The Page Morgan Team, LLC	Atlanta-East Cobb
2	Etan Levine & Associates	Atlanta-Peachtree Road	7	McKee Homes	Chattanooga-East Brainerd
3	Roberts Real Estate Group	Atlanta-Sandy Springs	8	The Anderson Group	Atlanta-In Town
4	Alice Charron Team	Nashville-Music City	9	P4 Realty Partners	Birmingham-Hoover
5	The Ryan King Team	Chattanooga-East Brainerd	10	Platinum Properties	Nashville-Spring Hill

Groups Topping The Charts GCI*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	The Gray Group	Tuscaloosa	6	The Huffaker Group - Mt. Juliet	Nashville-Mt. Juliet
2	Robinson Team	Chattanooga-Downtown	7	InTown Partners Group	Huntsville
3	Janice Overbeck Team	Atlanta-East Cobb	8	Huffaker & Hoke - Murfreesboro	Nashville-Murfreesboro
4	Alice Maxwell Real Estate, LLC	Tuscaloosa	9	Anna K Intown	Atlanta-In Town
5	Kellerhals Team	Chattanooga-Downtown	10	The Trammell Group	Chattanooga-Downtown

From May KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

All data sourced from KWRI reports and presented as-is. Accuracy of figures is subject to the reporting methods and standards of KWRI and has not been independently verified.

SOUTHEAST REGION RANKINGS

Top Market Centers - Gross Agents - May

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	KW Dalton*	Bruce Mitchell	79	6	Atlanta-Metro East	Shannon Williams	11
2	Atlanta-West	Gabby M. Davis	19	6	Atlanta-Perimeter East	Terrell Patton	11
3	Atlanta-Sugarloaf	Chad & Dominai Reeves	18	6	Augusta	Sheri Murphy	11
4	Atlanta-North Fulton	Brian Smith	13	6	Chattanooga-East Brainerd	Jay Craig	11
5	Atlanta-Peachtree Road	James Farren	12	6	Nashville-Mt. Juliet	Roger Sargent	11

Top Market Centers - Net Agents - May

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	KW Dalton*	Bruce Mitchell	79	6	Nashville-Mt. Juliet	Roger Sargent	5
2	Atlanta-West	Gabby M. Davis	13	6	Atlanta-Sandy Springs	Kara Epstein	5
3	Atlanta-Metro East	Shannon Williams	7	6	Nashville-Murfreesboro	Mike French	5
4	Atlanta-North Forsyth	Nick Taylor	6	6	Atlanta-Barrow-Jackson	Holly Love	5
4	Middle Georgia	Dailan Hughes	6	6	KW Auburn	Cresta Langley	5

Top Market Centers - Gross Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta-West	Gabby M. Davis	114	6	Atlanta-Decatur	Austin Sizemore	54
2	Atlanta-Sugarloaf	Chad & Dominai Reeves	93	7	Chattanooga-East Brainerd	Jay Craig	50
3	KW Dalton*	Bruce Mitchell	79	7	Chattanooga-Downtown	Robert Wills & Jessica Borden	50
4	Atlanta-North Fulton	Brian Smith	74	9	Nashville-Franklin	Jason Huck	48
5	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	66	9	Atlanta-Peachtree Road	James Farren	48

Top Market Centers - Net Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	KW Dalton*	Bruce Mitchell	79	6	Birmingham-Vestavia	Catherine Singletary & Justin Williams	11
2	Atlanta-West	Gabby M. Davis	60	6	Atlanta-Metro East	Shannon Williams	11
3	Atlanta-Decatur	Austin Sizemore	39	8	Augusta	Sheri Murphy	10
4	Nashville-Music City	Cale Iorg	16	8	Anniston	Tasha Blumenberg	10
5	Nashville-Mt. Juliet	Roger Sargent	12	10	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	9
				10	Atlanta-Smyrna/Vinings	Austin Scott	9

Launching Market Center

****From May KWRI Reports****

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SOUTHEAST REGION RANKINGS

Top 10 Market Centers – May Core Profit*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Birmingham-Vestavia	\$88,915	6	Savannah	\$45,819
2	Atlanta-Peachtree City	\$62,717	7	Atlanta-Roswell	\$45,490
3	Atlanta-South Forsyth	\$60,721	8	Columbus, GA	\$42,918
4	Atlanta-North Fulton	\$54,067	9	Nashville-Spring Hill	\$40,319
5	Atlanta-Cherokee	\$51,692	10	Chattanooga-East Brainerd	\$39,329

Top 10 Market Centers – May Profit Share*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta-North Fulton	\$72,965	6	Atlanta-North Forsyth	\$40,979
2	Birmingham-Vestavia	\$60,218	7	Atlanta-Cherokee	\$40,001
3	Atlanta-South Forsyth	\$54,995	8	Atlanta-Sugarloaf	\$39,908
4	Atlanta-Peachtree City	\$44,226	9	Savannah	\$35,273
5	Atlanta-Roswell	\$43,799	10	Nashville-Spring Hill	\$32,829

From May KWRI Reports

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SOUTHEAST REGION RANKINGS

May 2026 Monthly/YTD Rankings

	Jan	Feb	March	April	May	YTD
Gross Recruits	1	1	1	1	1	1
Net Recruits	29	18	2	2	8	20
Agent Count	1	1	1	1	1	1
Closed Units	1	1	1	1	1	1
Closed Vol.	1	1	1	1	1	1
Written Units	1	1	1	1	1	1
Written Vol.	1	1	1	1	1	1
Listing Units	1	1	1	1	1	1
Listing Vol.	1	1	2	1	1	1
Total Royalty	1	1	1	n/a	n/a	n/a
Owner Profit	1	1	1	1	1	1
Profit Share	1	1	1	n/a	n/a	n/a
Royalty/MC	9	7	7	n/a	n/a	n/a
Royalty/Agent	14	14	16	n/a	n/a	n/a
# Cat. SE is #1	11/14	11/14	10/14	9/10	9/10	9/10

Categories to Be #1 - YTD

1) Total Agents:

#1	Southeast	13,964
#2	Greater Pennsylvania	9,831
#3	New York - Tri-State	8,866
#4	Texas - South	8,271

To Be #1, We Need Add'l:*

Total Agents: #0

2) Net Recruits:

#1	North Central	138
#2	New York-Tri-State	69
#3	Ohio Valley	50
#20	Southeast	(91)

Net Recruits: #229

SOUTHEAST REGION RANKINGS



Market Center CORE PROFIT RANKINGS YTD

Please note 2026 Rankings do NOT include KWEN
Rankings are out of 752 KW MCs

Market Center	YTD 12/2025	YTD 1/2026	YTD 2/2026	YTD 3/2026	YTD 4/2026	YTD 5/2026
Atlanta – North Fulton	13	460	44	11	4	6
Birmingham – Vestavia	33	32	13	27	16	11
Atlanta – North Forsyth	14	41	8	4	6	13
Savannah	50	34	29	28	34	39
Atlanta – Roswell	119	16	23	41	51	47
Atlanta – West	87	93	46	34	50	56
Atlanta – Peachtree City	153	95	99	110	100	59
Chattanooga – East Brainerd	90	37	83	108	60	60
Atlanta – South Forsyth	160	184	110	168	98	63
Atlanta – Cherokee	385	116	115	57	85	64
Columbus, GA	123	308	69	58	79	69
Atlanta – Hall County	159	53	57	37	57	72
Tuscaloosa	104	38	62	66	76	79

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Nashville – Spring Hill	250	127	139	102	130	101
Atlanta – East Cobb	179	397	256	196	86	103
Nashville – Franklin	151	163	158	65	121	119
Atlanta – Intown	395	52	74	93	160	169
Clarksville	71	347	123	212	214	170
Golden Isles	172	114	86	74	125	172
Knoxville-West	265	267	222	167	178	192
Chattanooga – Downtown	204	613	310	231	196	203
Anniston	225	283	253	211	226	206
Southeast Alabama	271	280	309	290	236	209
Atlanta – North Gwinnett	317	470	349	411	237	210
Birmingham – Alabaster	223	210	120	146	215	213
Birmingham – Hoover	358	238	210	113	139	214
Atlanta - Sugarloaf	117	595	449	475	322	225
Atlanta – Decatur	308	646	532	402	208	230
Huntsville	221	150	164	256	269	249
Farragut/Hardin Valley	486	208	182	152	207	250
Atlanta – Newnan	551	401	387	210	251	257
Augusta	185	587	436	332	306	278
Auburn, AL	264	411	297	246	261	297
Johnson City	205	248	205	236	335	301
Birmingham – Trussville	313	167	216	271	334	311

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Georgia Communities	600	285	233	269	295	355
Nashville – Murfreesboro	297	415	429	300	312	364
Huntsville North	671	187	127	228	286	373
Maryville	448	309	402	325	346	376
Atlanta – West Cobb	399	713	635	564	406	378
Atlanta – Peachtree Road	280	740	711	523	413	379
Birmingham – Homewood	611	422	416	444	423	398
Montgomery	309	475	299	329	374	403
Atlanta – Metro East	520	604	539	415	476	412
Atlanta – NE	368	627	662	528	581	425
KW Blue Ridge	528	551	515	493	426	448
Athens	442	694	616	539	521	465
Atlanta – Griffin	636	527	546	513	490	486
Nashville – Mt. Juliet	411	626	541	534	552	532
Atlanta – Midtown	777	416	558	621	589	544
Nashville – Hendersonville	682	544	551	568	587	547
Madison	406	413	415	486	531	557
Birmingham – Gardendale	700	533	527	550	561	567
Cleveland	375	139	106	258	505	585
Atlanta – Barrow-Jackson	581	580	668	636	615	609
Atlanta – Perimeter East	470	653	655	632	629	638
Middle Georgia	713	561	610	657	667	672

SOUTHEAST REGION RANKINGS

KW Dalton						687
Nashville – Music City	717	709	704	707	705	693
Atlanta – South Fulton	645	565	580	631	650	708
Atlanta – Perimeter North	781	652	619	666	710	714
Atlanta – Chatt. North	730	712	723	724	720	717
Atlanta – Stockbridge	728	730	742	719	721	722
Atlanta – Smyrna/Vinings	776	731	743	734	736	728
Atlanta – Sandy Springs	773	748	747	738	730	734
Atlanta – Buckhead	774	679	709	732	744	745

**DAY 1
TRANSMITTERS**

Holly McNeal	Anniston
Kathy Love	Chattanooga - East Brainerd
Lynn Tortorigi	Atlanta - North Fulton
Jill Riley	Birmingham-Homewood
Liz McKinley	Tuscaloosa
Miranda Strickland	Southeast Alabama
Jacque Blackburn	Atlanta - Hall County
Melissa Koehler	Atlanta - East Cobb
Miriam Elzey	Atlanta - North Forsyth
Susan Mortimer	Atlanta - Cherokee
Tonya Biter	Nashville - Murfreesboro
Laura Tingle	Atlanta - Griffin
Laura Commanday	Atlanta - Chattahoochee North
Annie Heater	Atlanta - Midtown
Susan Sullivan	Montgomery
Stephanie Clarkson	Nashville - Spring Hill
Erin Putnam	Atlanta - Roswell
TBD	KW Auburn
Nikki Coombs	Johnson City
Gina Fields	Atlanta - West Cobb
Jenny Tobler	Huntsville North
Chandra Woods	Madison
Breanna Grammer	Columbus, GA
Cameron Heggs	Atlanta - Buckhead
Patty DelPrete	Atlanta - Perimeter North
Lisa Wright	Nashville - Franklin
Jon McWhorter	Birmingham - Vestavia
Kayla Brown	KW Blue Ridge
Jeremy Martin	Maryville
Alex Haun	Farragut/Hardin Valley
Alex Haun	Knoxville-West