



MONTHLY STATS



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

Rank	Associate	Market Center	Rank	Associate	Market Center
1	Lucas Haun	Knoxville-West	11	Shermine Khakiani	Atlanta-Sugarloaf
2	Paula Hinegardner	Nashville-Franklin	12	Jerry Harkness	Atlanta-Hall County
3	Curt Kelliher	Atlanta-In Town	13	Scott Riley	Atlanta-Decatur
4	Lindsey Haas	Atlanta-West Cobb	14	Cynthia Baer	Atlanta-Decatur
5	Cyndi Contrucci	Atlanta-East Cobb	15	Leanne Allen	Atlanta-West
6	Bedros Bozdogan	Knoxville-West	16	Denise Mellow Boyd	Atlanta-North Fulton
7	SALLY McENTIRE	Atlanta-Newnan	17	Hersh Shah	Atlanta-In Town
8	Riley Manasek	Columbus, GA	18	Julia Landreth	Knoxville-West
9	Kara Edenfield	Knoxville-West	19	Stacy Jacobi	Knoxville-West
10	Tiffiney Graham	Columbus, GA	20	Michelle Corley	Knoxville-West

Teams Topping The Charts GCI*

Rank	Team	Market Center	Rank	Team	Market Center
1	The CWC Team	Atlanta-North Forsyth	6	The Page Morgan Team, LLC	Atlanta-East Cobb
2	Etan Levine & Associates	Atlanta-Peachtree Road	7	Alice Charron Team	Nashville-Music City
3	Matt Sargent Homes	Nashville-Mt. Juliet	8	Saliba Homes	Birmingham-Hoover
4	The Torgerson Team	Chattanooga-Downtown	9	Your Home Team, LLC	Atlanta-Sandy Springs
5	Homes by Tary	Atlanta-Sugarloaf	10	The Kellum Group	Atlanta-Peachtree Road

Groups Topping The Charts GCI*

Rank	Group	Market Center	Rank	Group	Market Center
1	The Gray Group	Tuscaloosa	6	The North Georgia Group	Atlanta-North Forsyth
2	Janice Overbeck Team	Atlanta-East Cobb	7	Southern Equity Commercial Sales	Atlanta-Roswell
3	Robinson Team	Chattanooga-Downtown	8	OZ-Atlanta Home Specialists	Atlanta-Decatur
4	Alice Maxwell Real Estate, LLC	Tuscaloosa	9	Heather Murphy Group	Savannah
5	THE MOUNTAIN GIRLS	Chattanooga-Downtown	10	S and N Group	Atlanta-North Fulton

From June KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

All data sourced from KWRI reports and presented as-is. Accuracy of figures is subject to the reporting methods and standards of KWRI and has not been independently verified.

SOUTHEAST REGION RANKINGS

Top Market Centers - Gross Agents - June

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta-West	Gabby M. Davis	24	7	Atlanta-Metro East	Shannon Williams	11
2	Atlanta-Sugarloaf	Chad & Dominal Reeves	19	7	Atlanta-North Forsyth	Nick Taylor	11
3	Atlanta-South Fulton	Toya Davis-Stevenson	15	7	Augusta	Sheri Murphy	11
4	Atlanta-North Fulton	Brian Smith	14	10	Atlanta-Perimeter East	Terrell Patton	10
5	Chattanooga-East Brainerd	Jay Craig	12	10	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	10
5	Knoxville-West	Leslie McLeroy	12	10	Nashville-Franklin	Corey Brown	10

Top Market Centers - Net Agents - June

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Atlanta-South Fulton	Toya Davis-Stevenson	11	6	Atlanta-In Town	Mark Jones	7
2	Atlanta-West	Gabby M. Davis	10	7	Atlanta-North Forsyth	Nick Taylor	6
3	Chattanooga-East Brainerd	Jay Craig	9	7	Augusta	Sheri Murphy	6
3	Atlanta-Metro East	Shannon Williams	9	9	Middle Georgia	Dailan Hughes	5
5	Knoxville-West	Leslie McLeroy	8				

Top Market Centers - Gross Agents - YTD

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta-West	Gabby M. Davis	138	6	Chattanooga-East Brainerd	Jay Craig	62
2	Atlanta-Sugarloaf	Chad & Dominal Reeves	112	7	Nashville-Franklin	Corey Brown	58
3	Atlanta-North Fulton	Brian Smith	88	8	Augusta	Sheri Murphy	56
4	KW Dalton*	Bruce Mitchell	79	8	Atlanta-South Forsyth	Andrea Wright	56
5	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	76	8	Atlanta-Peachtree Road	James Farren	56

Top Market Centers - Net Agents - YTD

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	KW Dalton*	Bruce Mitchell	79	6	Augusta	Sheri Murphy	16
2	Atlanta-West	Gabby M. Davis	70	7	Nashville-Mt. Juliet	Roger Sargent	14
3	Atlanta-Decatur	Austin Sizemore	36	7	Atlanta-South Fulton	Toya Davis-Stevenson	14
4	Atlanta-Metro East	Shannon Williams	20	9	Knoxville-West	Leslie McLeroy	13
5	Nashville-Music City	Cale Iorg	17	9	Anniston	Tasha Blumenberg	13

Launching Market Center

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SOUTHEAST REGION RANKINGS

Top 10 Market Centers – June Core Profit*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta-North Fulton	\$95,761	6	Johnson City	\$41,974
2	Atlanta-West	\$63,457	7	Columbus, GA	\$40,590
3	Birmingham-Vestavia	\$50,983	8	Atlanta-Peachtree City	\$39,439
4	Chattanooga-East Brainerd	\$45,231	9	Atlanta-North Forsyth	\$38,578
5	Augusta	\$43,596	10	Knoxville-West	\$34,949

Top 10 Market Centers – June Profit Share*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta-North Fulton	\$106,791	6	Atlanta-Peachtree Road	\$34,033
2	Atlanta-West	\$44,221	7	Birmingham-Vestavia	\$32,117
3	Atlanta-North Forsyth	\$43,022	8	Johnson City	\$31,838
4	Chattanooga-East Brainerd	\$35,637	9	Atlanta-Hall County	\$31,457
5	Atlanta-Roswell	\$35,105	10	Atlanta-Sugarloaf	\$29,159

From June KWRI Reports

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CONGRATULATIONS

kw SOUTHEAST
REGION
KELLERWILLIAMS.

DAY 1 TRANSMITTERS

Holly McNeal	Anniston
Miranda Strickland	Southeast Alabama
Chandra Woods	Madison
Lynn Tortorigi	Atlanta - North Fulton
Melissa Koehler	Atlanta - East Cobb
Breanna Grammer	Columbus, GA
Kathy Love	Chattanooga - East Brainerd
Liz McKinley	Tuscaloosa
Laura Commanday	Atlanta - Chattahoochee North
Gina Fields	Atlanta - West Cobb
Stephanie Clarkson	Nashville - Spring Hill
Miriam Elzey	Atlanta - North Forsyth
Susan Mortimer	Atlanta - Cherokee
Annie Heater	Atlanta - Midtown
Kayla Brown	KW Blue Ridge
Amber Gastwirth	Golden Isles
Jill Riley	Birmingham - Homewood
Jacque Blackburn	Atlanta - Hall County
Patty DelPrete	Atlanta - Perimeter North
Erin Putnam	Atlanta - Roswell
Tonya Biter	Nashville - Murfreesboro
Nikki Alexander	Birmingham - Alabaster
Nikki Coombs	Johnson City
Laura Tingle	Atlanta - Griffin
Susan Sullivan	Montgomery
Jenn Blaylock	Cleveland
Patty DelPrete	Atlanta - Smyrna/Vinings