

MONTHLY STATS



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>	<u>Rank</u>	<u>Associate</u>	<u>Market Center</u>
1	Lucas Haun	Knoxville-West	11	Dan DeJiacomo	Atlanta-North Forsyth
2	Blake Pierce	Cleveland	12	Ann Farmer	Birmingham-Vestavia
3	Jerry Harkness	Atlanta-Hall County	13	Nathan Endres	Clarksville
4	Paula Hinegardner	Nashville-Franklin	14	Michelle Brown	Atlanta-Hall County
5	Holli Clem	Atlanta-South Forsyth	15	Stephen Taylor	Atlanta-West Cobb
6	Tracy Krohn	KW Blue Ridge	16	Delven Barfield	Atlanta-West
7	Lindsey Haas	Atlanta-West Cobb	17	Sara Mosser	Atlanta-In Town
8	Courtney Lott	Atlanta-Peachtree Road	18	Michael Carrier	Savannah
9	Megan Rhodes	Southeast Alabama	19	Jill Rice	Atlanta-Peachtree Road
10	Holly Gibbons Oetting	Atlanta-Peachtree Road	20	John Foster	Atlanta-South Forsyth

Teams Topping The Charts GCI*

<u>Rank</u>	<u>Team</u>	<u>Market Center</u>	<u>Rank</u>	<u>Team</u>	<u>Market Center</u>
1	Sophie Liang Team	Atlanta-Chattahoochee North	6	The Bacon Team	Savannah
2	Etan Levine & Associates	Atlanta-Peachtree Road	7	S & T Real Estate	Atlanta-Metro East
3	BURKE REALTY	Atlanta-Hall County	8	Keypoint Homes Group	Atlanta-North Gwinnett
4	Jaime Wallace Team	Clarksville	9	Legacy Real Estate Group	Atlanta-Metro East
5	Kelly Choi & Associates	Atlanta-Sugarloaf	10	Matt Sargent Homes	Nashville-Mt. Juliet

Groups Topping The Charts GCI*

<u>Rank</u>	<u>Group</u>	<u>Market Center</u>	<u>Rank</u>	<u>Group</u>	<u>Market Center</u>
1	The Gray Group	Tuscaloosa	6	Alice Maxwell Real Estate, LLC	Tuscaloosa
2	Robinson Team	Chattanooga-Downtown	7	Kellerhals Team	Chattanooga-Downtown
3	The North Georgia Group	Atlanta-North Forsyth	8	The Anderson Group	Nashville-Music City
4	Janice Overbeck Team	Atlanta-East Cobb	9	The Huffaker Group - Mt. Juliet	Nashville-Mt. Juliet
5	Cintron Property Group	Atlanta-North Forsyth	10	Asher Black and Company	Chattanooga-Downtown

From August KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

All data sourced from KWRI reports and presented as-is. Accuracy of figures is subject to the reporting methods and standards of KWRI and has not been independently verified. If you have questions or concerns regarding your category, please direct them to your MCA.

SOUTHEAST REGION RANKINGS

Top Market Centers - Gross Agents - August

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta-Sugarloaf	Chad & Dominai Reeves	18	6	Atlanta-West	Nikita Hudson	9
2	Atlanta-North Fulton	Brian Smith	17	6	Chattanooga-East Brainerd	Jay Craig	9
3	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	12	6	Tuscaloosa	Raytonya Hughes	9
4	Atlanta-South Fulton	Toya Davis-Stevenson	10	6	Atlanta-Stockbridge	Charisse Ramos	9

Top Market Centers - Net Agents - August

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-South Fulton	Toya Davis-Stevenson	9	8	Atlanta-Stockbridge	Charisse Ramos	2
2	Middle Georgia	Dailan Hughes	8	8	Atlanta-Metro East	Shannon Williams	2
3	Atlanta-West	Nikita Hudson	7	8	Johnson City	Brittney Ezell	2
3	Tuscaloosa	Raytonya Hughes	7	8	Auburn	Hope Butler	2
5	Nashville-Spring Hill	Samantha Byers	4	8	Birmingham-Trussville	Michelle Dickey	2
5	Atlanta-Sandy Springs	Kara Epstein	4	8	KW Blue Ridge	Chad Vance	2
7	Atlanta-Perimeter East	Terrell Patton	3	8	Georgia Communities	Rosalie Reeder	2

Top Market Centers - Gross Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Gross</u>
1	Atlanta-West	Nikita Hudson	162	7	Atlanta-Peachtree Road	James Farren	79
2	Atlanta-Sugarloaf	Chad & Dominai Reeves	140	8	Chattanooga-East Brainerd	Jay Craig	76
3	Atlanta-North Fulton	Brian Smith	125	9	Nashville-Franklin	Corey Brown	71
4	Nashville-Mt. Juliet	Roger Sargent	117**	10	Nashville-Music City	Cale Iorg	70
5	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	99	10	Knoxville-West	Leslie McLeroy	70
6	KW Dalton	Bruce Mitchell	84*	10	Atlanta-South Forsyth	Andrea Wright	70

Top Market Centers - Net Agents - YTD

<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>	<u>Rank</u>	<u>Market Center</u>	<u>Team Leader</u>	<u>Net</u>
1	Atlanta-West	Nikita Hudson	84	6	Atlanta-Metro East	Shannon Williams	25
2	KW Dalton	Bruce Mitchell	82*	7	Knoxville-West	Leslie McLeroy	17
3	Nashville-Mt. Juliet	Roger Sargent	63**	8	Atlanta-Perimeter East	Terrell Patton	16
4	Atlanta-Decatur	Austin Sizemore	33	8	Nashville-Music City	Cale Iorg	16
5	Atlanta-South Fulton	Toya Davis-Stevenson	28	10	Middle Georgia	Dailan Hughes	15

Launching Market Center

Merging Market Centers

From August KWRI Reports

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SOUTHEAST REGION RANKINGS

Top 10 Market Centers – August Core Profit*

<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>	<u>Rank</u>	<u>Market Center</u>	<u>Core Profit</u>
1	Atlanta-North Forsyth	\$61,042	6	Columbus, GA	\$28,597
2	Atlanta-West	\$58,867	7	Anniston	\$24,671
3	Savannah	\$44,502	8	Southeast Alabama	\$22,522
4	Augusta	\$37,928	9	Nashville-Franklin	\$20,727
5	Birmingham-Vestavia	\$28,908	10	Chattanooga-East Brainerd	\$17,237

Top 10 Market Centers – August Profit Share*

<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>	<u>Rank</u>	<u>Market Center</u>	<u>Profit Share</u>
1	Atlanta-North Fulton	\$61,684	6	Atlanta-Roswell	\$28,090
2	Atlanta-North Forsyth	\$55,516	7	Atlanta-Peachtree Road	\$27,239
3	Atlanta-Sugarloaf	\$35,009	8	Atlanta-East Cobb	\$24,806
4	Atlanta-West	\$32,065	9	Anniston	\$18,671
5	Savannah	\$30,544	10	Atlanta-South Forsyth	\$18,131

From August KWRI Reports

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CONGRATULATIONS

kw SOUTHEAST
REGION
KELLERWILLIAMS.

DAY 1 TRANSMITTERS

Cameron Heggs	Atlanta - Buckhead
Holly McNeal	Anniston
Jacque Blackburn	Atlanta - Hall County
Miranda Jones	Southeast Alabama
Liz McKinley	Tuscaloosa
Kathy Love	Chattanooga - East Brainerd
Lynn Tortorigi	Atlanta - North Fulton
Susan Mortimer	Atlanta - Cherokee
Patty DelPrete	Atlanta - East Cobb
Gina Fields	Atlanta - West Cobb
Jill Riley	Birmingham - Homewood
Breanna Grammer	Columbus, GA
Jon McWhorter	Birmingham - Vestavia
Miriam Elzey	Atlanta - North Forsyth
Nikki Coombs	Johnson City
Laura Commanday	Atlanta - Chattahoochee North
Erin Putnam	Atlanta - Roswell
Karessa Hadley	Nashville - Murfreesboro
Lisa Wright	Nashville - Franklin
Stephanie Clarkson	Nashville - Spring Hill
Chandra Woods	Madison
Laura Tingle	Atlanta - Griffin
Jenny Tobler	Huntsville North
Susan Sullivan	Montgomery
Cameron Heggs	Atlanta - South Fulton
Patty DelPrete	Atlanta - Perimeter North
Lisa Hamill	Birmingham - Hoover
Jenn Blaylock	Cleveland
Jeremy Martin	Maryville
Alex Haun	Farragut/Hardin Valley
Alex Haun	Knoxville-West