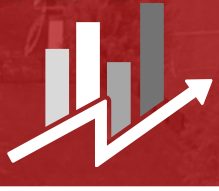
SOUTHEAST REGION
KELLERWILLIAMS

MONTHLY STATS



SOUTHEAST REGION RANKINGS

Top 20 Individual Agents Rockin' The Region GCI*

Rank	Associate	Market Center	Rank	Associate	Market Center
1	Tim Abney	Atlanta-North Forsyth	11	Irina Averyanov	Atlanta-North Fulton
2	Lisa Marie Smith	Atlanta-In Town	12	Dawn Landau	Atlanta-Midtown
3	Holli Clem	Atlanta-South Forsyth	13	Vivian Zhang	Atlanta-North Fulton
4	Cara Inman	Atlanta-North Fulton	14	Jenna Rae Overton	Atlanta-Newnan
5	Wafa Abouassaf	Atlanta-North Fulton	15	Lori Cloud	Nashville-Music City
6	Ming Zhou	Atlanta-Perimeter North	16	Justin Peacock	Atlanta-Metro East
7	Alan Dorn	KW Auburn	17	Carl Childers	Atlanta-South Forsyth
8	Qunning Rong	Atlanta-North Fulton	18	JoAnne Lunt	Atlanta-East Cobb
9	Cynthia Baer	Atlanta-Decatur	19	Jamie Simpson	Atlanta-Roswell
10	Linda Jacobs	Atlanta-North Fulton	20	Stacy Jacobi	Knoxville-West

Teams Topping The Charts GCI*

Rank	Team	Market Center	Rank	Team	Market Center
1	Rearden Wyatt Real Estate	Atlanta-Roswell	6	Foreman Smith Team	Chattanooga-Downtown
2	Team Yates.	Nashville-Murfreesboro	7	Matt Sargent Homes	Nashville-Mt. Juliet
3	Dalke Home Group	Atlanta-Peachtree City	8	Chattanooga Roots	Chattanooga-Downtown
4	Chris Ball Properties	Knoxville-West	9	Southern Roots Properties	Nashville-Music City
5	Chris & Alex ATL Home Team	Atlanta-Decatur	10	Durrence Group	Savannah

Groups Topping The Charts GCI*

Rank	Group	Market Center	Rank	Group	Market Center
1	Alice Maxwell Real Estate, LLC	Tuscaloosa	6	The North Georgia Group	Atlanta-North Forsyth
2	Robinson Team	Chattanooga-Downtown	7	The Gray Group	Tuscaloosa
3	Janice Overbeck Team	Atlanta-East Cobb	8	Asher Black and Company	Chattanooga-Downtown
4	Luxe Real Estate Team	Atlanta-Hall County	9	Kellerhals Team	Chattanooga-Downtown
5	Hunt Home Team	Atlanta-Peachtree Road	10	Heather Murphy Group	Savannah

From October KWRI Reports

In an effort to recognize individual teams and groups we are using KWRI reports which reflect GCI.

All data sourced from KWRI reports and presented as-is. Accuracy of figures is subject to the reporting methods and standards of KWRI and has not been independently verified. If you have questions or concerns regarding your category, please direct them to your MCA.

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SOUTHEAST REGION RANKINGS

Top Market Centers - Gross Agents - October

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta-West	Nikita Hudson & Michael Brock	23	6	Madison	Chase Grisham	11
2	Atlanta-Sugarloaf	Chad & Dominai Reeves	15	7	Atlanta-NE	Quincy Hollinquest	10
3	Atlanta-North Fulton	Brian Smith	12	7	Atlanta-Sandy Springs	Kara Epstein	10
3	Birmingham-Hoover	Kathy Gipson	12	7	Augusta	Sheri Murphy	10
3	Chattanooga-Downtown	Robert Wills & Jessica Borden	12				

Top Market Centers - Net Agents - October

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Birmingham-Hoover	Kathy Gipson	9	4	Dalton	Bruce Mitchell	6
2	Atlanta-West	Nikita Hudson & Michael Brock	8	7	Nashville-Music City	Cale Iorg	5
2	Augusta	Sheri Murphy	8	7	Anniston	Tasha Blumenberg	5
4	Chattanooga-Downtown	Robert Wills & Jessica Borden	6	9	Madison	Chase Grisham	4
4	Johnson City	Brittney Ezell	6	9	Atlanta-Hall County	Adrian Terei	4

Top Market Centers - Gross Agents - YTD

Rank	Market Center	Team Leader	Gross	Rank	Market Center	Team Leader	Gross
1	Atlanta-West	Nikita Hudson & Michael Brock	211	6	Dalton	Bruce Mitchell	93*
2	Atlanta-Sugarloaf	Chad & Dominai Reeves	168	6	Atlanta-Peachtree Road	James Farren	93
3	Atlanta-North Fulton	Brian Smith	146	8	Augusta	Sheri Murphy	89
4	Nashville-Mt. Juliet	Roger Sargent	133**	8	Nashville-Franklin	Corey Brown & Rebecca Mariani	89
5	Atlanta-West Cobb	Matt Pitts & Jeffrey Melvin	117	8	Chattanooga-East Brainerd	Jay Craig	89

Top Market Centers - Net Agents - YTD

Rank	Market Center	Team Leader	Net	Rank	Market Center	Team Leader	Net
1	Atlanta-West	Nikita Hudson & Michael Brock	109	6	Augusta	Sheri Murphy	26
2	Dalton	Bruce Mitchell	89*	7	Atlanta-Metro East	Shannon Williams	20
3	Nashville-Mt. Juliet	Roger Sargent	68**	8	Knoxville-West	Leslie McLeroy	19
4	Atlanta-Decatur	Austin Sizemore	28	8	Nashville-Music City	Cale Iorg	18
5	Atlanta-South Fulton	Toya Davis-Stevenson	27	10	Middle Georgia	Dailan Hughes	16

Launching Market Center

****Merging Market Centers****

*****From October KWRI Reports*****

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SOUTHEAST REGION RANKINGS

Top 10 Market Centers – October Core Profit*

Rank	Market Center	Core Profit	Rank	Market Center	Core Profit
1	Tuscaloosa	$62,348	6	Atlanta-Roswell	$19,944
2	Birmingham-Vestavia	$44,165	7	Clarksville	$19,473
3	Atlanta-West	$31,961	8	Montgomery	$18,834
4	Atlanta-Peachtree City	$28,673	9	Johnson City	$18,673
5	Cleveland	$28,522	10	Nashville-Murfreesboro	$18,011

Top 10 Market Centers – October Profit Share*

Rank	Market Center	Profit Share	Rank	Market Center	Profit Share
1	Atlanta-North Fulton	$54,883	6	Atlanta-South Forsyth	$25,582
2	Atlanta-Sugarloaf	$46,436	7	Atlanta-In Town	$22,449
3	Atlanta-North Forsyth	$37,333	8	Atlanta-Roswell	$21,301
4	Tuscaloosa	$28,998	9	Atlanta-West Cobb	$20,567
5	Atlanta-Peachtree Road	$26,301	10	Birmingham-Vestavia	$19,690

From October KWRI Reports

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CONGRATULATIONS

DAY 1
TRANSMITTERS

Miranda Jones	Southeast Alabama
Holly McNeal	Anniston
Kathy Love	Chattanooga - East Brainerd
Lynn Tortorigi	Atlanta - North Fulton
Cameron Heggs	Atlanta - Buckhead
Laura Commanday	Atlanta - Chattahoochee North
Jacque Blackburn	Atlanta - Hall County
Liz McKinley	Tuscaloosa
Gina Fields	Atlanta - West Cobb
Jill Riley	Birmingham - Homewood
Erin Putnam	Atlanta - Roswell
Nikki Alexander	Birmingham - Alabaster
Breanna Grammer	Columbus
Miriam Elzey	Atlanta - North Forsyth
Lisa Wright	Nashville - Franklin
Laura Tingle	Atlanta - Griffin
Susan Mortimer	Atlanta - Cherokee
Karessa Hadley	Nashville - Murfreesboro
Lisa Frederick	Birmingham - Hoover
Chandra Woods	Madison
Lauren Williams	Athens
Stephanie Clarkson	Nashville - Spring Hill
Priash Mangabhai	Atlanta - North Gwinnett
Jeremy Martin	Maryville
Patty DelPrete	Atlanta - Smyrna/Vinings
Patty DelPrete	Atlanta - Perimeter North
Alex Haun	Farragut/Hardin Valley